







Failed Recovery in High Flying Growth Stock with Little Path to Profitability

TRADE SNAPSHOT

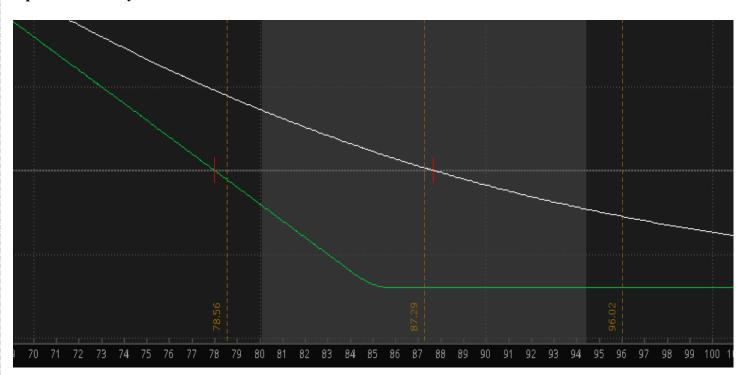
| TICKER | LMND | | | | | | |
|---------------|---------------------|--|--|--|--|--|--|
| SECURITY | Lemonade | | | | | | |
| SECTOR | FinTech - Insurance | | | | | | |
| CURRENT PRICE | \$87.30 | | | | | | |
| LONG/SHORT | Short | | | | | | |
| TARGET | \$70 | | | | | | |
| STOP | \$100 | | | | | | |
| TIMEFRAME | 1 Month | | | | | | |

Trading Strategy: Long the LMND August \$85 Puts at \$7 or Better

Net Debit/Credit: Debit \$7

Profitability Zone: LMND Below \$78 on August OpEx

Options Volatility / Trade Simulator View:





Technical Analysis: LMND is oversold and could see a weak bounce but busted through its 55-day moving average and also now below VWAP off its lows. Shares rallied May/June and failed right at VWAP off the highs and now rolling over and about to move under a key volume node into a pocket back to \$70.



Fundamental Analysis: Lemonade is an insurance company positioned as an insurtech disruptor. The company sells renters' insurance and is starting to expand its footprint into homeowners', pet and term life policies. Its business is currently aimed at Millennial renters. LMND is leveraging online acquisition and service, artificial intelligence, and data to grow the market, gain share, and, over time, drive profitability. LMND has a market cap of \$5.3B and trades 57X sales while unlikely to be earnings positive until at least 2026. LMND also faces a lot of emerging players in insurtech as competition. Analysts have an average target of \$80 and short interest has surged to 29.5% of the float. Barclays cut its target to \$71 in May noting the market cap is hard to justify particularly as profitless disruption stories sentiment has weakened. CSFB started Underperform with a \$56 target in April.

Options Activity:

| | | | | | | | | | | Current | Current I | |
|-----------|---------------------------------------|---------------------|-----------|---------|---------|-------------|------------------------|----------------|-----------------|---------|-----------|--|
| Date \Xi | Description Y | Volum∈ = | Open.in 🖶 | Price = | Delta ∓ | Impl Vo \Xi | Prob.ITIV ▽ | Premium Pair 🔻 | Symbol = | Price = | | |
| 7/7/2021 | LMND 100 17 SEP 21 95 PUT | 1,148 | 1,897 | \$9.89 | -0.36 | 72.84% | 48.68% | \$1,170,960 | .LMND210917P95 | \$13.11 | 2837 | |
| 6/23/2021 | LMND 100 20 AUG 21 105 PUT | 1,012 | 15 | \$12.30 | -0.424 | 76.21% | 54.60% | \$1,244,760 | .LMND210820P105 | \$16.70 | 972 | |
| 6/23/2021 | LMND 100 20 AUG 21 105 CALL | 991 | 64 | \$13.25 | 0.574 | 73.71% | 45.64% | \$1,313,075 | .LMND210820C105 | \$4.35 | 942 | |
| 6/23/2021 | LMND 100 16 JUL 21 125 CALL | 1,726 | 236 | \$2.35 | 0.228 | 69.09% | 17.83% | \$405,610 | .LMND210716C125 | \$0.03 | 1848 | |
| 6/23/2021 | LMND 100 16 JUL 21 115 CALL | 1,755 | 1,222 | \$4.60 | 0.387 | 67.23% | 32.33% | \$807,300 | .LMND210716C115 | \$0.05 | 3132 | |
| 6/23/2021 | LMND 100 (Weeklys) 30 JUL 21 130 CALL | 1,605 | 12 | \$3.00 | 0.245 | 71.84% | 17.83% | \$481,500 | .LMND210730C130 | \$0.49 | 1473 | |
| 6/18/2021 | LMND 100 20 JAN 23 250 CALL | 232 | 184 | \$9.60 | 0.26 | 66.21% | 6.75% | \$227,360 | .LMND230120C250 | \$7.70 | 934 | |
| 6/17/2021 | LMND 100 20 JAN 23 250 CALL | 208 | 33 | \$9.26 | 0.25 | 66.20% | 6.38% | \$193,440 | .LMND230120C250 | \$7.70 | 934 | |
| 6/10/2021 | LMND 100 16 JUL 21 115 CALL | 1,071 | 315 | \$4.46 | 0.33 | 70.88% | 25.19% | \$477,666 | .LMND210716C115 | \$0.05 | 3132 | |
| 6/9/2021 | LMND 100 17 JUN 22 105 PUT | 200 | 142 | \$30.80 | -0.34 | 75.00% | 64.09% | \$618,000 | .LMND220617P105 | \$26.20 | 343 | |
| 6/8/2021 | LMND 100 16 JUL 21 100 PUT | 541 | 137 | \$8.00 | -0.38 | 76.04% | 48.23% | \$449,030 | .LMND210716P100 | \$9.00 | 1037 | |
| 5/28/2021 | LMND 100 17 DEC 21 80 PUT | 1,358 | 817 | \$14.02 | -0.307 | 74.41% | 52.26% | \$1,903,916 | .LMND211217P80 | \$9.21 | 1908 | |
| 5/18/2021 | LMND 100 17 DEC 21 70 PUT | 400 | 197 | \$14.80 | -0.36 | 73.30% | 58.00% | \$580,000 | .LMND211217P70 | \$6.43 | 590 | |
| 5/10/2021 | LMND 100 17 SEP 21 60 PUT | 407 | 171 | \$5.80 | -0.27 | 68.90% | 41.93% | \$252,340 | .LMND210917P60 | \$1.20 | 805 | |
| 5/5/2021 | LMND 100 17 JUN 22 85 CALL | 220 | 18 | \$20.60 | 0.6 | 62.84% | 34.14% | \$453,200 | .LMND220617C85 | \$38.00 | 220 | |
| 4/23/2021 | LMND 100 17 SEP 21 120 CALL | 510 | 273 | \$8.53 | 0.365 | 68.50% | 21.77% | \$435,030 | .LMND210917C120 | \$3.77 | 389 | |
| 4/1/2021 | LMND 100 21 JAN 22 165 CALL | 270 | 30 | \$10.34 | 0.32 | 76.48% | 12.32% | \$286,200 | .LMND220121C165 | \$6.23 | 291 | |
| 3/19/2021 | LMND 100 17 SEP 21 90 PUT | 1,621 | 66 | \$20.10 | -0.33 | 90.37% | 58.12% | \$3,387,890 | .LMND210917P90 | \$10.41 | 2151 | |
| 3/19/2021 | LMND 100 17 SEP 21 120 PUT | 1,621 | 224 | \$39.20 | -0.5 | 88.89% | 74.38% | \$6,694,730 | .LMND210917P120 | \$29.96 | 1702 | |
| 3/15/2021 | LMND 100 17 SEP 21 85 PUT | 709 | 55 | \$13.30 | -0.23 | 85.82% | 44.97% | \$942,970 | .LMND210917P85 | \$7.70 | 1453 | |
| 3/11/2021 | LMND 100 17 SEP 21 95 PUT | 1,534 | 33 | \$19.10 | -0.3 | 83.63% | 53.89% | \$2,929,940 | .LMND210917P95 | \$13.11 | 2837 | |
| 3/11/2021 | LMND 100 17 SEP 21 75 PUT | 812 | 266 | \$10.00 | -0.19 | 85.34% | 39.64% | \$812,000 | .LMND210917P75 | \$4.30 | 1382 | |
| 3/11/2021 | LMND 100 17 SEP 21 100 CALL | 1,322 | 68 | \$29.06 | 0.67 | 85.45% | 42.40% | \$3,841,732 | .LMND210917C100 | \$8.03 | 2775 | |

Potential Catalysts: Earnings Mid-August

Disclaimer:

Not Investment Advice or Recommendation

Any descriptions "to buy", "to sell", "long", "short" or any other trade related terminology should not be seen as a recommendation. The Author may or may not take positions in any of the names mentioned, and is not obligated to disclose positions, nor position sizes.

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