



Inside Today's Blitz

- 10-Year Yield Rises Above 1.75%, Tech Falls
- Biden Plans to Meet with China's Xi in Late April
- Democrats Propose Raising Corporate Tax Rate
- **UBER** CEO says March trends continue to improve; **PTON** supply close to meeting demand; **BK** to invest in crypto startup; **STLD** positive update

Market Outlook

Futures are indicating a mixed morning with the **Dow** up 18 bps, the **S&P** down 35 bps, and the **Nasdaq** down 1%. The **Russell** is off by 42 bps. **Energy** is down slightly with WTI down 25 bps. **Gold** and **silver** are both higher with the latter up 60 bps. The dollar is up 21 bps. **Bonds** are down 90 bps. **VIX** is 23. **Bitcoin** is down 77 bps. The story this morning is on the bond market again with the **10-year yield** rising above 1.725% -- and then later surging above 1.75% -- after the Fed's more dovish message yesterday. Tech is for sale again and there's a disconnect with both the S&P and Dow which are down modestly. The level to watch is going to be whether we stick above 1.75% which is about where real rates will start to move into positive territory. BMO noted earlier in the week that level will be key also as it was last seen around Jan. 2020 before the pandemic started. BAML in a note this morning said that 1.75% is about the point where asset allocators start to shift bank into bonds. Elsewhere, the BOJ is widening their daily trading range for the 10-year. In Washington, Democrats are pushing forward with plans to raise corporate tax rates as a means of paying for their infrastructure deal. Biden is likely to meet virtually with China's Xi in late April.

Asian markets are generally higher this morning with the Hang Seng up 1.28%, Shanghai up 51 bps, and the Nikkei up 1.01%. In Europe, the major indices are higher as well with the DAX up 80 bps, the CAC and FTSE both up around 10 bps. There's outperformance in basic materials and financials while energy and utilities lag behind. The BOE decision later this morning in focus with no changes expected, although some language on tightening may occur. Online grocer **Ocado** is down 3% despite a strong update on sales recently. Pharmaceutical giant **Vectura** is up 3.5% after announcing a special dividend following a patent win and payout from Glaxo. **Volkswagen** is up 3% after positive talks with the Czech government on opening an EV plant. **Sartorius** is up 9% after the life sciences company raised guidance for FY21.

Calendar

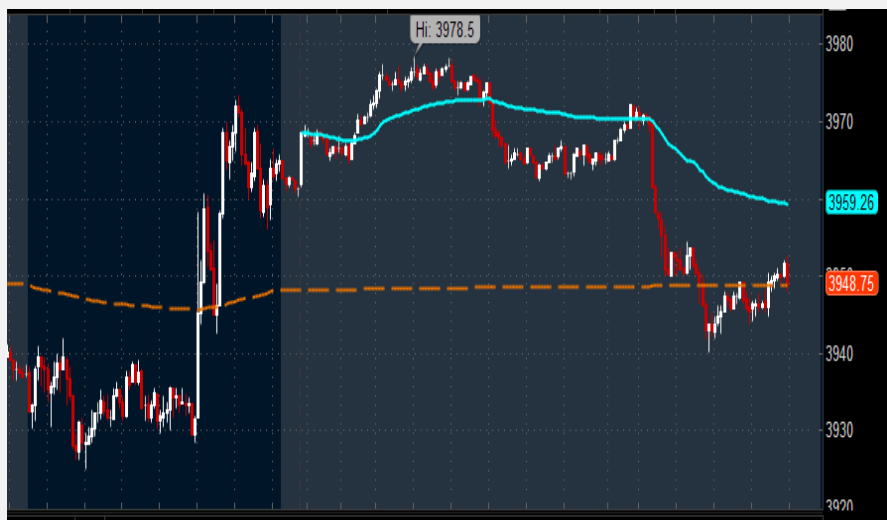
Today... Weekly Claims, Philadelphia Fed Mfg.; **International Data:** ECB LTRO, BOE Decision; **International Earnings:** Swatch; **Earnings Before the Open:** ACN, CSIQ, CMC, DG, HHR, SIG, TITN, WB; **Earnings After the Close:** FDX, LX, NKE, OLLI, SCHL; **Analyst Days:** NLS, NOK; **Conferences:** OpCo healthcare

Tomorrow... Nothing Notable; **International Data:** BOJ Decision, German PPI; **Earnings Before the Open:** ERJ

Overnight Markets

Silver	26.24	0.70%
Gold	1733.4	0.36%
Copper	4.129	0.25%
US Dollar	91.62	0.20%
Oil (WTI)	64.46	-0.22%
Natural Gas	2.522	-0.25%
Bonds	153.72	-0.93%

Technical View



Key Levels to Watch

The S&P gave back much of the gain from the FOMC overnight and now we're trading around 3950 again which is week-to-date VWAP. A key level overnight has been 3970 where we broke lower around the EU open and now VWAP is trending lower from that spot at 3960. Below the area to watch is 3925 which aligns closely with the rising 8-day MA.

Economic Data

- **Brazil** raises rates by 75 bps, more than the 50 bps expected, as they look to curb inflation
- **Turkey** raises rates to 19% vs 18% expected
- **Taiwan, Indonesia, Norway** left rates unchanged, as expected
- **Eurozone** trade balance was 6.3B in January
- **Australian** unemployment was 5.8% vs 6.3% est.

Macro News

- **Biden** will likely take an aggressive stance towards China but seek out support of allies, per NYT
- **Biden** and China's Xi could hold a virtual meeting on 4/22, per WSJ
- **China** has summoned more **tech leaders** to Beijing under regulatory power to discuss 'deep fakes' per Reuters (notes BABA, TCEHY, ByteDance, and more)
- **Japan** will lift the state of emergency on Tokyo as planned on Sunday night, per Reuters
- Democrats are pushing forward a plan to raise the **corporate tax rate** from 21% to 28%, per Axios
- **US supply chains** are under more pressure due to the recent winter storms, says WSJ, leading to shortages and pricing spikes

Movers

Gainers: UPST 42%, AOUT 10%, WSM 10%, FIVE 7%

Losers: TBIO -20%

Insider Buying

KIDS, PFSI, VICI, ASAN, CCI

Notable ARK Investment Buys

TDOC, BLI, Z, FATE

IPO Calendar

Olo (OLO) issuing 18M shares at \$16-\$18; provider of a cloud-based, on-demand commerce platform for multi-location restaurant brands

Priced 3/17 at \$25

Stock-Specific News

Consumer

- **Peloton (PTON)** CEO says bike supply is close to meeting demand, per Bloomberg. The company's production capacity has grown 700% over the past year
- **PTON** is partnering with **Adidas** on a line of athletic apparel and athleisure gear, says CNBC
- **UBER** CEO says that March business trends have been stronger than February and January, per Bloomberg
- **SBUX** investors have rejected a proposal on executive pay, says the WSJ
- **AMC** says that 98% of its locations are now open in the US and by April nearly all will be operational
- **Coachella Music Festival** has been moved from October 2021 to April 2022, per Variety
- **PENN** approved to open sportsbook in Virginia
- **WSM** approves \$1B buyback

Financials

- **HSBC** is in talks to sell their French retail bank to Cerberus, per WSJ. The move is part of a plan to be scaling back in Europe and North America as it boosts its presence in Asia
- **Credit Suisse (CS)** is expected to announce an overhaul of its asset management unit following the Greensill controversy, per Reuters
- **Robinhood** is rolling out a new incentive program as they look to capture some of the stimulus checks being dispersed, per Bloomberg
- **BK** to invest in crypto startup **Fireblocks**, per WSJ, in a deal that values the company at \$900M
- **ACGL** will acquire Westpac Mortgage Insurance

Healthcare

- **TBIO** says their inhaled mRNA-based treatment for patients with cystic fibrosis failed to produce meaningful improvements in lung function
- **ESPR** Nexletol lowered bad cholesterol by 60.5% vs. placebo
- **APLS** discloses NEJM study results from the phase 3 PEGASUS study demonstrating pegcetacoplan superiority in PNH
- **BSX** gets FDA approval for TheraSphere Y-90 Glass Microspheres, developed for the treatment of patients with hepatocellular carcinoma
- **GILD, NVO** expand NASH clinical collaboration, to conduct study

On the Chart

PTON is back around its rising 200-day MA and trying to form a higher low vs the March 5th hammer, a nice potential spot for a longer-term swing back to \$150

Sympathy Movers

Coachella is operated by **AEG Live** but **LYV** could also start announcing plans for Summer festivals soon with the vaccine rollout

On the Chart

BK is above all of its rising short-term moving averages and above \$47 out of a small flag and the January highs

Energy & Materials

- **Steel Dynamics (STLD)** says Q1 is tracking in line with Street estimates but demand is setting up for a strong Q2 with automotive and construction sectors leading the momentum
- **Gas demand** has peaked, says the IEA, and won't ever return to 2019 levels thanks to increased share of EVs and more fuel efficiency
- **Plastic prices** hit a record high, per Bloomberg, as more than 60% of U.S. PVC capacity still offline after freeze

Industrials

- **Boeing (BA)** will surrender inspection duties for four dreamliners due to production issues, per CNBC. The FAA will takeover inspections
- **NKLA** holder Hanwha plans to sell about half of its stake in the company or 11M shares, per Reuters
- **ANA Holdings** expects its cargo unit to post a strong year due to the global chip shortage as demand for quick deliveries to automakers and consumer-electronics manufacturers rises, per Bloomberg
- The WSJ with a positive profile of **AerCap (AER)** and their deal with GE noting that the post-pandemic aircraft-leasing market will likely be even more favorable to those able to profit from scale and network effects

Tech/Telecom

- **Vista Equity, Apollo Strategic (APSG)** end merger discussions around **Solera Holdings, DealerSocket, and Omnitrac**s, per Bloomberg. The three-way deal was expected to be valued around \$15B
- **COHR** says new bid from **IIVI** is a superior proposal at \$220/share in cash and 0.91 shares of IIVI.
- **AAPL** will unveil new iPad Pro models in April, per Bloomberg
- **NOK** signs 5-year 5G deal from **AT&T (T)**
- **NOK** is targeting operating margins of 10-13% in 2023, per Reuters
- **Samsung** chip fallout will likely threaten smartphone and PC supply, per Nikkei. Texas freeze continues to wreak havoc on supply chains
- **ByteDance** is looking to expand beyond China, per FT
- **UPST** to acquire Prodigy Software, a provider of cloud-based automotive retail software
- **NAND flash prices** to see single-digit rise in Q2, says Digitimes

Utility

- **PPL** to sell its UK utility business Western Power Distribution to **National Grid (NGG)** for GBP7.8B; PPL will also separately acquire **Narragansett Electric** for \$3.8B

On the Chart

STLD held its rising 8-day MA yesterday, one of the cleaner trends higher recently, and above \$50 would see a nice continuation further

Analyst Notes

Upgrades

- **A** raised to Buy at Citi, sees a clean setup for quality beat and raise quarters ahead and thinks the should also benefit from the recovery trade in Tools with no COVID testing overhang as we move through the year
- **BEKE** raised to Buy at BAML, KE Holdings's competitive edge is intact, supporting its market share expansion and pricing upside expectations in spite of the competition pressure
- **RVLV** raised to Buy at BAML, offers an opportunity to invest in trends that should gain steam in a recovery and remain post-pandemic as more customers shift their buying online faster than ever
- **CCL** raised to Buy at UBS, Given that Carnival includes some brands that source primarily from Italy, Germany and the U.K., countries that are likely to allow cruising to restart before the U.S., the company should see more of a relative recovery
- **NPTN** raised to Buy at Rosenblatt
- **NWSA** raised to Buy at Guggenheim
- **ROP** raised to Overweight at Barclays
- **UPST** raised to Outperform at JMP
- **PHG** raised to Overweight at JPM
- **FUTU** raised to Buy at 86 Research
- **WHD** raised to Buy at Citi

Hawk Database

A with a weekly consolidation set-up, the May \$120 calls bought 1100X on 1/6 above \$10.70 and now at \$7.50 as a potential way to play it.

Hawk Database

RVLV has been on a strong run since a surge in call buying started in early December, notable open interest in June \$30 and \$45 calls, also January \$55 calls bought on 2/11.

Downgrades

- **VIAC, DISCA** cut to Underperform at Macquarie, said both companies have made bold moves in direct-to-consumer, but both stocks have been rewarded with outsized share price moves and now appear overvalued
- **LITE** cut to Neutral at Rosenblatt, speculation of first half of 2021 iPhone production cuts combined with recent share loss at **Apple (AAPL)** increases the analyst's concern that Lumentum may be challenged to exceed near-term consensus revenue targets
- **PDD** cut to Neutral at Macquarie
- **FTI** cut to Neutral from Buy at Citi
- **CLX** cut to Neutral from Buy at DA Davidson
- **ADNT** cut to Underweight at MSCO

Initiations

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- **OPEN** started Buy at Citi, \$34 PT, the firm believes home sellers and buyers will be attracted to the certainty Opendoor can bring to real estate transactions, driving share gains near term.
- **TRGP** started Conviction Buy at Goldman on Permian leverage supporting growth
- **WMG** started Sell at Redburn
- **AHCO** started Buy at Truist
- **INFI** started Buy at Truist

Other Notes

- **ULTA** named a short-term Buy idea at Deutsche Bank, thinks the company's Q1 print will be pivotal for the stock saying Ulta will not only post an earnings beat, but also raise 2021 guidance. Industry checks point to ongoing recovery in store traffic along with sustained strength in skincare and fragrance
- **INTC** positive catalyst watch at Citi, Investors are becoming more confident in Gelsinger's ability to fix Intel's manufacturing either internally or via outsourcing to TSMC which should at least stabilize Intel's market share in CPUs if not reverse the share loss. The analyst expects Intel to continue to trade well and **AMD** to trade poorly in the near term as Gelsinger begins to meet with investors
- **AXP** target to \$130 from \$115 at Compass Point
- **TSLA** – Goldman raising EV forecasts “We now forecast a global EV sales ratio of 11% in 2025 (previously 9%), 25% in 2030 (18%), 35% in 2035 (29%), and 47% in 2040 (43%).”

Trade Ideas

Applied Materials (AMAT) relative strength name recently with shares consolidating in a multi-week range under \$122.50 and back above its 8-and 21-day MA. A breakout targets a run out to \$135. AMAT pulled back to the 50-MA and low-end of February value recently which aligned well with the prior breakout. Shares are riding VWAP From the recent lows as well, setting up a nice risk/reward spot for a run higher. MACD is near a bull cross. AMAT has an investor day on 4/6.



Technical Scans

Inside Days: NFE, FNKO, GOOS, GPRO, RVLV

Bullish Reversal Days: STNE, SGEN, HZNP, MASI, AYX, PAYC, CZR, DIS, AMCR, DADA, CSX, HAL, COP

Ready to Run: BOOT, TSLA, UPLD, APTV, VNT, WEX, KOD, ON, VALE, CREE, ETSY, ALKS

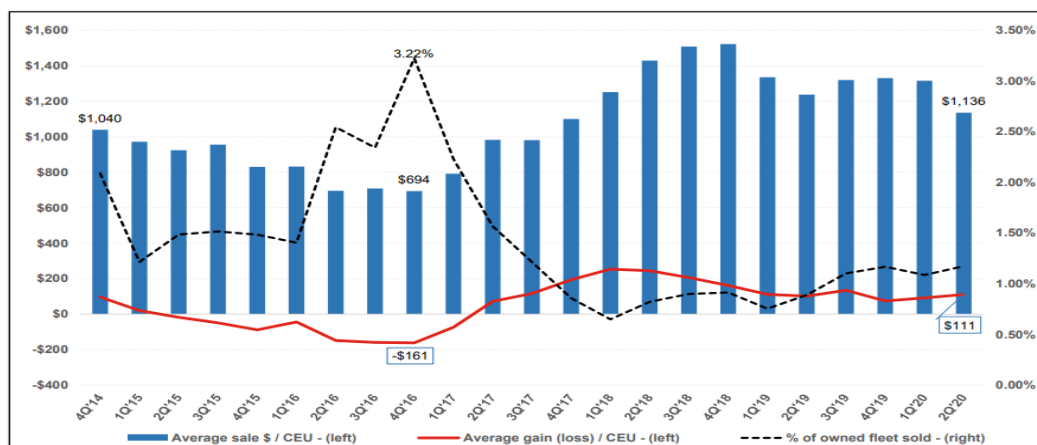
Relative Strength 52-week Highs: BX, YELP, MT, JEF, FLR, ADNT, SYK, ALK, OC, GM, PXD

Small-Cap Profile

CAI International (CAI) an attractive small-cap setup with shares flagging just below new highs and 20% potential upside on a breakout. CAI is back at its rising 21-day MA and hammered yesterday with a strong close and the recent run up has seen institutional size volume. The \$818.5M company is a lessor of intermodal shipping containers throughout the US, Europe, and Asia. They control everything contracts on repair, repositioning, and storage of containers. Utilization has been exceptional lately and the end of 2020 was near 98.9% with all new and used dry container inventory leased. They have around 90% of their fleet on long-term leases. Secondary market sales have also been robust with pricing up and demand “exceptional with no signs of abating.” They noted in February:

“ On the pricing side, the manufacturers seem to have little or no interest in accelerating container production. They're more focused on maintaining high container prices. So I think you're going to see -- you're not going to see a flooding of the market of containers. You're going to see a very measured response by the manufacturers to control kind of the supply-demand balance that exists -- the tight supply-demand balance that exists today.”

Sales of Secondary Containers Remain Strong



In fact, the container shipping market in general is experiencing a major rebound over the last year with demand at historic levels. According to Sea Intelligence, COVID created a major imbalance between what are known as head-haul and back-haul volumes which manage imports and exports respectively. This imbalance, coupled with a shortage of new containers has driven freight rates soaring higher.

CAI announced a deal in late 2020 to sell their non-core assets including their railcar fleet to Infinity Transportation for \$228M. The deals allow CAI to focus purely on their container leasing business and better leverage their expertise in the marketplace. The company has started 2021 with a focus on maximizing container utilization and investing in new containers.

B Riley was out positive on 12/9 noting that “the recent sale of its remaining railcars removes a long-time overhang on the stock, potentially enabling CAI to trade in line with its publicly traded container lessor peers. Further, as a pure-play container lessor, we view CAI as an attractive M&A target for either a publicly traded peer looking to increase market share or a private buyer.”

Extras

Merck (MRK) late buyer 1800 October \$77.50 calls \$5.10 to \$5.20

RR Donnelley (RRD) with 2500 June \$6 ITM puts sold to open \$1.80 and 15,000 September \$4 puts sold to open \$0.90 to \$0.95

Silver Spike Acquisition (SSPK) with 1900 October \$20 puts sold to open \$6.20 to \$6.10, SPAC for Weedmaps

Mercado-Libre (MELI) opening sale 200 April \$1550 puts for \$90

NVIDIA (NVDA) opening sale 160 January 2023 \$480 puts for \$82

Sherwin Williams (SHW) buy-write with 100 January 2023 \$800 calls sold \$71

Open Interest Checks

Ticker	Contract	OI Checks		
		Prior OI	New OI	OI Change
IGT	April \$21 Calls	4,119	15,291	271.23%
ARKK	May \$110 Puts	4,104	11,958	191.37%
SPLK	January \$155 Calls	819	2,334	184.98%
U	January \$125 Calls	950	2,134	124.63%
QS	April \$55 Calls	1,026	1,993	94.25%
UBER	May \$60 Calls	30,934	59,431	92.12%
ATVI	May \$95 Calls	3,361	5,408	60.90%
MGM	April 1st (W) \$41 Calls	5,548	8,446	52.24%
SNAP	June \$70 Calls	11,956	18,166	51.94%
DE	June \$400 Calls	1,748	2,614	49.54%
TSLA	June 2022 \$900 Calls	1,903	2,821	48.24%
TRIP	June \$60 Calls	2,508	3,253	29.70%
CDEV	October \$6 Short Puts	9,154	11,156	21.87%
FB	April \$300 Calls	14,961	17,100	14.30%
AAPL	April 23rd (W) \$120 Calls	3,593	4,063	13.08%
SLV	July \$26 Calls	23,589	24,976	5.88%
HIBB	April \$80 Calls	1,552	1,545	-0.45%
WING	April \$130 Calls	1,065	741	-30.42%
MRNA	July \$165 Calls	4,961	2,896	-41.62%
GM	April 1st (W) \$65 Calls	38,982	12,412	-68.16%
ABNB	June \$210 Calls	11,575	2,735	-76.37%

What They're Saying

Rockwell (ROK) at the BAML Industrials conference on M&A strategy... "I think we can move pretty fast. I think that when you look at make versus buy decisions, we have a strong and growing organic development capacity for software, our biggest development project in our history is ongoing to provide a new automation software platform that gives really unmatched flexibility to customers that they're going to start seeing this year and for the coming years. So we have that ability to offer that in parallel with what's been offered in the past. And then in certain areas and think of, say, augmented reality, we work with partner -- partners, where we don't think we necessarily need to own that technology. But there is a need that customers have for that to complement a solution, and we continue to look for innovative opportunities for acquisitions, and I would say that Emulate3D software for simulation, that we bought in a few years ago out of the U.K. as an example of that. Looking at the fixed asset management software that we just bought a few months ago. These are great well architected solutions that we're going to be able to build from, and that leads to your other question about can we be a disruptor? Absolutely here. Again, our focus on outcomes, our singular focus on this market allows us to weave together these solutions often sold as cloud-native and as a service and to be able to move faster to be able to provide new value to these companies, whether they're using our hardware or not. And so it gives us more ways to win."

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Williams Sonoma (WSM) on their core brand strategy and opportunities in high-end and exclusive products... “This year marked a dramatic change in strategy for the brand. We implemented a content-driven marketing strategy that featured exclusive products and relevant lifestyle stories instead of promotions. We also grew our exclusive products to 70% of our total business. This has been one of our key strategic initiatives to increase the mix of product only available at Williams-Sonoma, which has grown from 50% to 70% in the last 5 years. Looking ahead, we'll be even more aggressive in growing our exclusive product, which we expect to reach over 80% of our total business by the end of FY '21. We also see significant opportunities in categories that are underdeveloped, including the high-end luxury furniture market. Our Williams-Sonoma Home brand is significantly underrepresented in this market and represents a substantial opportunity to drive growth and gain market share for the Williams-Sonoma brand.

Yext (YEXT) Analyst Day on the five categories of search opportunity... “There are 5 categories of search, site search, support search, e-com search, app search, workplace search. There are numerous applications of search all throughout the enterprise. Think of you as a consumer, how often you use search in a product in your car on a phone everywhere. Everywhere there's a magnifying glass that's a search box. If that search isn't powered by Google or by Microsoft or Amazon as a consumer service, it's very likely a machine-powered keyword search. And that is our opportunity. We are in the very early innings of this opportunity. We've just gotten started. 245 logos in that first year have signed up with the Yext Answers and are paying customers and we haven't even gone in, we only today announced support search. Think of every help site, go to any help site. I challenge you all right now, go to help dot whatever you want .com, that's a support or help site. And try searching in there, try asking a basic customer support question. Invariably, they all fail. You're not going to get good answers for really basic questions. We haven't got into workplace search yet. That's going to happen, we believe, in the second half of this year as we work towards getting features, ready to go. And we haven't really gotten into e-commerce search, although we do see a lot of trick -- we see a trickle of demand for it. There are start-ups out there, which are beginning to build Yext Answers into their own product experiences so that they can add natural language search and knowledge graph powered search into their products right from the get-go. So I've never been more excited and bullish about the opportunity ahead. We believe it's a \$30 billion -- our total TAM is now nearly \$30 billion by 2024. These 5 categories of search can be extraordinary. Though right now, we are still only in that first category. And we just today announced the set of technologies and features that are going to make it possible for us to get into that second category.”

Tandem (TNDM) at OpCo HealthCare Conference on the opportunity and low penetration rates... “In the U.S. today, there's approximately 2 million people who have insulin intensive type 2. And of those, about 100,000 use our pump. So it's about a 5% penetration rate today. We're a little bit more than that at Tandem, but we're less than 10% of the people who currently use our pump have type 2. And so I think that we are definitely interested in this marketplace. We're going to kind of take a 2-phase strategy. We have existing products. We have Control-IQ, and we have t:sport, which we think are going to make a meaningful difference and be attractive to the type 2 community. And we also recognize, though, that we need to do more diligence. We need to do additional clinical studies. We need to do design work on the user interface. We understand the importance of simplification when it comes to this group. And then we also need to understand market access, interactions, how do we interact with PCPs. So today, the sort of -- our top priority today is to get Control-IQ approved for a type 2 indication. Currently, it's only a type -- it's only approved for type 1. And we can't market as long as that's the case. People are using it today, as I've mentioned, off-label and we've presented clinical data that shows they're experiencing a very positive improvement in the time and range as well as the experience that they're having from the pump. So we're going to be focused on getting this indication for Control-IQ. And then also, as t:sport comes to market, the size and discretion, the control entirely from a mobile app, we think will also be very positive. So in the short term, we're going to take advantage of our existing

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products. And when we can market to that community and look at ways to really do -- improve the penetration. And then in parallel, longer term, probably measured in 3 to 5 years, we'd be looking at a more discrete type 2 product that would be targeted directly at that community."

Earnings Review

Ticker	Stock	EPS Actual	EPS Est.	Revs Actual	Revs Est.	Y/Y Change	Notes
AOUT	American Outdoor	\$0.82	\$0.36	\$82.60	\$58.57	90.80%	FY Above
FIVE	Five Below	\$2.20	\$2.11	\$858.51	\$839.44	24.90%	FY Above
MLHR	Herman Miller	\$0.65	\$0.58	\$590.50	\$587.27	-11.30%	
PD	PagerDuty	-\$0.07	-\$0.11	\$59.28	\$57.48	29.10%	
SMTC	Semtech	\$0.51	\$0.48	\$164.70	\$158.24	19.30%	
UPST	Upstart	\$0.07	\$0.02	\$86.70	\$73.50	41.90%	FY Above
WSM	Williams-Sonoma	\$3.95	\$3.30	\$2,292.67	\$2,180.11	24.40%	FY Above
ZTO	ZTO Express		\$1.77		\$8,245.13		

Earnings Before the Open

Ticker	Stock	EPS Actual	EPS Est.	Revs Actual	Revs Est.	Y/Y Change	Notes
ACN	Accenture	\$2.23	\$1.90	\$12,088.00	\$11,832.58	8.50%	FY In Line
CSIQ	Canadian Solar	\$0.11	-\$0.58	\$1,040.70	\$997.86	13.20%	FY Above
CMC	Commercial Metals	\$0.66	\$0.61	\$1,462.27	\$1,454.13	9.00%	
DG	Dollar General	\$2.62	\$2.72	\$8,400.00	\$8,288.17		FY Below
GIII	G-III Apparel	\$0.30	\$0.22	\$526.2	\$534.38	-30.3%	
HHR	HeadHunter Group	\$12.00	\$13.48	\$2,449.60	\$2,392.37	18.50%	
SIG	Signet Jewelers	\$4.15	\$3.54	\$2,186.50	\$2,100.63	1.50%	FY Above
TITN	Titan Machinery	\$0.23	\$0.13	\$436.70	\$369.60	24.50%	FY In Line
WB	Weibo	\$0.82	\$0.70	\$513.40	\$496.41	9.70%	FY Above
WOOF	Petco	\$0.17	\$0.11	\$1337.0	\$1309.55	16.4%	FY Above

WSM – Beat on EPS and Revs - Looking ahead, we are very optimistic about our runway for growth and profitability. All of our brands are starting the year strong, and we expect this strength to continue through 2021 and beyond based on a number of factors. First, it is the ongoing momentum of our growth initiatives and the increasing relevance of our three key differentiators. Second, it is the recovery in our retail traffic and our inventory levels as we move throughout the year. And third, it is the favorable macro trends that are expected to continue to benefit our business for the long-term, including high consumer confidence, a strong housing

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market, an accelerating shift to e-commerce, the expected continuation of working from home in some capacity post pandemic, and the importance of sustainability and values to the consumer. Against this backdrop, we are confident that we will deliver mid-to-high single digit revenue growth and operating margin expansion in 2021. Longer-term, we have accelerated our path to \$10B in net revenues and see us hitting this milestone in the next five years, with operating margins at 15%

FIVE – Beat on EPS and Revs - Q4 comparable sales increased by 13.8%. The company opened two new stores and ended the quarter with 1,020 stores in 38 states. This represents an increase in stores of 13.3% from the end of the fourth quarter of fiscal 2019. Joel Anderson, president and CEO of Five Below, stated, "We closed out an unprecedented year with fourth quarter results that were even stronger than we expected, highlighted by a record fourth quarter comparable sales increase of 13.8% with broad-based strength across our worlds. I am so grateful for our outstanding teams, who executed seamlessly against our key priorities, with an unwavering commitment to health and safety, maintaining financial discipline and always placing the customer at the center of our decision-making."

UPST – Beat on EPS and Revs - "We're excited to share our financial results for the first time as a public company. Despite the COVID-19 pandemic, we delivered strong growth and profits in Q4 and for the full year 2020. This combination is rare among FinTechs and demonstrates the growing advantages of AI-based lending," said Dave Girouard, CEO of Upstart. He added, "We believe virtually all lending will be powered by AI in the future, and we're in the earliest stages of helping our bank partners successfully navigate that transformation."

ACN – Beats on EPS and Revenues (+8.5%), Raises FY21 - New bookings are a record \$16.0 billion, a 13% increase from the second quarter last year, with record bookings in both consulting and outsourcing, at \$8.0 billion each. With our outstanding second-quarter financial results, we have returned to overall pre-pandemic growth ahead of expectations while continuing to take market share faster than before the pandemic. We have seen another quarter of strong, broad-based demand for our services across geographic markets and industries, and delivered record new bookings as well as excellent profitability and free cash flow. Our performance reflects the power of our laser focus on creating client value and being a trusted partner, incredibly talented people and unwavering commitment to inclusion and diversity, strong ecosystem partnerships, and the substantial investments we have made year in and year out since we set out to be the leader in digital, cloud and security and continuous innovation. We are proud to be helping our clients not only recover and rebuild but also reimagine their futures. Consulting revenues for the quarter were \$6.44 billion, an increase of 4% in U.S. dollars and 1% in local currency compared with the second quarter of fiscal 2020, including a reduction of approximately 3 percentage points from a decline in revenues from reimbursable travel costs. Outsourcing revenues were \$5.65 billion, an increase of 14% in U.S. dollars and 11% in local currency compared with the second quarter of fiscal 2020.

Disclosures

Not Investment Advice or Recommendation

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