



Inside Today's Blitz

- China Regulator Worried About Bubbles in Property, Foreign Markets
- **ROKU** to buy **NLSN's** video advertising business; **MIK** is attracting buyout interest; **MRK** withdraws **KEYTRUDA** from **SCLC**; **ATUS** CEO sees more broadband/wireless deals

Market Outlook

Futures are indicating a slightly lower open for the morning with the **Dow** off by 20 bps, the **S&P** off by 35 bps, and the **Nasdaq** down 37 bps. The **Russell** is down 77 bps. Energy is basically flat with **WTI** off by 15 bps. **Natural gas** is up 83 bps. **Gold** is up 25 bps and **Silver** is down 1.25%. **Copper** is up 1.2%. The **dollar** is up 16 bps. **Bonds** are down 16 bps. **VIX** is 24.65. **Bitcoin** is down 1.2%. It has been a pretty quiet night for macro news with the major indices giving back some of Monday's gains. Economic data in Europe and Asia was a little soft but nothing too drastic. In Asia, Chinese regulators are growing increasingly worried about financial bubbles and looking for ways to ease speculation. In China, President Xi is preparing for their National People's Congress this week where he'll unveil plans to make China more independent from the West. He will outline plans to cut dependence on computer chips, hydrogen vehicles, and biotech. Elsewhere, COVID vaccine data continues to improve and with another shot likely available around May, the likelihood of herd immunity in the Spring is growing.

Asian markets are broadly lower this morning with the Hang Seng down 1.2%, Shanghai off by 1.2%, and the Nikkei down 85 bps. **Softbank** subsidiary **Z Holdings** is down 5% after unveiling plans to invest \$4.7B over the next five years. In Europe, the major indices are flat so far this morning. There's outperformance in autos, financials, and insurance. Energy is weak. **HelloFresh** is weak today down 2.75% after a strong quarter but failing to raise guidance (note they raised five times in 2020). **TeamViewer** is up 4% after announcing a deal for US-based Upskill, a maker of AR software for frontline workers. **Swiss Life** is down 1% after earnings. **BP**, **Shell**, and other major oils are down 2%+ with energy weak. **Man Group** is up slightly after earnings. Homebuilder **Taylor Wimpey** is up 2% after a positive outlook on demand for housing.

Calendar

Today... Earnings After the Close: AMBA, BGS, BOX, DAR, FUBO, GO, HPE, MRVI, JWN, ROST, URBN, VEEV; **Conferences:** BMO Metals/Mining, Cowen Healthcare, Credit Suisse Energy, Morgan Stanley TMT

Tomorrow... earnings before the open from BF.B, DLTR, DY, EYE, PDCO, STLA, WEN; **Analyst Days:** AES, AGCO, ANTM, XOM; **Conferences:** BMO Metals/Mining, Cowen Healthcare, Credit Suisse Energy, Morgan Stanley TMT

Overnight Markets

Copper	4.1585	1.11%
Natural Gas	2.803	0.94%
Gold	1727.4	0.26%
US Dollar	91.16	0.15%
Oil (WTI)	60.58	-0.10%
Bonds	158.94	-0.16%
Silver	26.36	-1.20%

Technical View



Key Levels to Watch

A fairly quiet night for S&P futures after Monday's strong rally. We pulled back to 3870, just above the mid-point of the range from Sunday's open (3862). We're forming a small base on the 1-hour under 3890 and a break higher can take yet another run at 3910+. VWAP is flat at 3885. VWAP since Sunday's open is flat at 3881.50.

Economic Data

- **EU** CPI was 0.9%, in line with est.
- **German** retail sales were -4.5% vs 0.3% est.
- **Taiwan** manufacturing PMI was 60.4 vs 60.2 prior
- **South Korea** manufacturing PMI was 55.3 vs 53.2 prior
- **South Korea** industrial production was 7.5% vs 5.9% est.
- **Japan** unemployment was 2.9% vs 3% est.
- **RBA** leaves rates unchanged, as expected

Macro News

- **China** regulatory officials are concerned about financial bubbles and says they continue to look for ways to manage capital inflows, per FT
- **China** is not expected to provide an economic growth target later this week when their People's Congress kicks off, per Reuters
- **Russia** could be the subject of US sanctions over the imprisonment of Navalny, per Reuters
- **Hong Kong** is evaluating whether or not to allow SPAC listings on their exchanges, per Reuters
- **SPACs** struck a record \$109B of deals in February, per FT
- **Biden** will try to pass a massive **infrastructure plan** in 2021 but Washington remains bitterly divided over the details, says NYT
- **The API** will officially endorse a carbon pricing system, says WSJ

Movers

Gainers: SOS 18%, TMDX 9%, GSX 8.5%, ZM 8%, BTBT 8%, RKT 7.4%, NLSN 6.5%, AMRC 6%, SQ 4%, TRIP 4%, KSS 2%

Losers: FGEN -20%, RDHL -11.5%, AI -11.5%, INSG -10%, LMND -7%, SLQT -6%, SWCH -6%, NVAX -5.5%, XPEV -4%, NIO -4%, TWND -2.5%

Insider Buying

SLG, SATS, UNVR, CAR

Notable ARK Investment Buys

BLI, TXG, EXAS, TDOC

IPO Calendar

Oscar Health (OSCR) issuing 31M shares at \$32-\$34; Health insurance provider using full stack technology platform

Sentiment

- **Wall Street bullishness is becoming a contrarian signal**, says Bloomberg. BAML says their gauge of optimism now points to below average returns. The gauge assesses the average recommended allocation to equities by sell-side strategists and last hit levels this high in June 2007

Stock-Specific News

Consumer

- **Michaels (MIK)** is attracting buyout interest from private equity, says NYT. APO is one of a number of potential suitors
- **Danone** is separating their Chairman and CEO roles, says Reuters
- **TLRD** is nearing a \$75M loan from Silver Point Capital just three months after emerging from bankruptcy, per WSJ
- **YUM** is buying the consumer insights business of Kvantum, an AI-based marketing performance analytics business
- **HTZ** files plan of reorganization with bankruptcy court
- **HelloFresh** is trading lower in Europe despite a solid Q4 with guidance for FY21 unchanged, per Reuters
- **Vestiaire Collective** raised another \$215M at a \$1B valuation and now counts **Kering** as an investor, per FT

Financials

- **Bill Foley** is looking for public company assets to take public via SPAC as carve outs, per Bloomberg
- **Ant Financial** has told employees that there will be an IPO eventually and the company may help some monetize their shares, per WSJ
- Real estate broker **Compass** files to go public, per Reuters; Co. says 2020 revenue was up 56% to \$3.72B
- **Beacon Street** to go public via SPAC deal with **Ascendant (ACND)**. The company is a digital subscription services platform that provides premium financial research, software, education, and tools for self-directed investors
- **CBOE** is looking to list a bitcoin ETF, per Bloomberg
- **CME** says ADV was up 28% compared to January
- **GS** is restarting their crypto desk, per Reuters

Healthcare

- **FGEN, AZN** says FDA to hold AdCom for Roxadustat NDA

On the Chart

MIK has been a strong performer lately and looks set to break out of a weekly bull flag above \$18 with a measured move out to \$22+

Sympathy Movers

RDFN, ZG two notable competitors to Compass Group

On the Chart

CBOE shares are flagging in a loose range above the rising 8- and 21-MA with a move above \$102.5 measuring out to \$110

OptionsHawk Market Blitz

- **NVAX** says they expect a potential EUA for their COVID vaccine in Q2 and continues to have dialog with the FDA, per CNBC
- **MRK** pulls KEYTRUDA in SCLC after consultation with the FDA
- **INO** says REVEAL 1 trial met primary, secondary endpoint in HPV-16/18-associated cervical high-grade squamous intraepithelial lesions
- **ARGX** announces FDA acceptance of efgartigimod BLA filing
- **NBIX** says luvadaxistat did not meet meet primary endpoint in study in adults with negative symptoms of schizophrenia
- **FUSN** to acquire the IP, assets of IPN-1087 from Ipsen
- **OYST** receives FDA acceptance for filing NDA for varenicline; PDUFA 10-17-21

Energy & Materials

- **SHW** COO to step down
- **BKR, Akastor** to create offshore equipment JV
- **UFS** enters into an accelerated share buyback with JPM for \$200M
- **PLUG** is delaying their 10-K
- **WRK** CEO is stepping down

Industrials

- **XPEV** delivered 2,223 smart EVs in February; deliveries in January/February were up 577% Y/Y
- **NIO** says the semiconductor shortage will hurt production numbers in Q2, per CNBC. They expect to make 7500 cars in Q2 vs 10k guidance
- **Taylor Wimpey** shares rally in the UK after the company says Spring selling season has started well, per Reuters
- **Volvo** expects their entire lineup to be electric in 2030, per Reuters
- **LI** February deliveries +755% Y/Y to 2,300
- **GM** says South Korea deliveries in February were down 14% Y/Y
- **TSLA** is being wooed by India with an offer of cheaper production costs than China, per Reuters
- **ODFL** says revenue per day rose 9.2% in February Y/Y due to a 5.9% increase in LTL tons per day

Tech/Telecom

- **ROKU** to acquire **NLSN's** video advertising business which includes Nielsen's video automatic content recognition and dynamic ad insertion technologies; **ROKU** announces \$1B stock offering
- **EBAY** says UK feels remedies for Adevinta concerns are satisfactory after agreeing to sell three UK units
- **AAPL** all US stores are open for the first time since April, per Reuters
- **PDD** doubles agricultural GMV to record RMB270 bln in 2020

Hawk Database

XPEV has pulled back since mid-February and back around a level where short puts have been active including the July \$40s, October \$35s, and March \$30s in size

On the Chart

ODFL continues to be a quietly strong performer and working out of a weekly bull flag above \$215 that measures out to \$240

Hawk Database

ROKU notable buyers recently in the April \$385 calls and July \$430 calls, the latter over \$7M

OptionsHawk Market Blitz

- **PERI** raises FY21 revenue view to \$370-\$380M vs. \$350-\$370M
- Indonesian ecommerce site **Bukalapak** is considering going public via SPAC, says Bloomberg. The company is backed by **MSFT**
- **Qomplx**, a provider of risk management tools through AI and machine learning, is set to go public via SPAC with **Tailwind (TWND)**, says Bloomberg. The deal values them around \$1.5B
- **ATUS** CEO is looking for more broadband and wireless mergers, per CNBC. Goei says **T-Mobile (TMUS)** would be a good candidate to merge with a U.S. cable provider.
- **Vizio** has filed to go public, per Reuters. The maker of smart TVs had 12M active streaming accounts and US revenue grew 61% in 2020
- **TeamViewer** to acquire US-based **Upskill**, a maker of AR software for frontline workers
- **Infineon** is being added to the Stoxx 50, replacing **NOK**

Hawk Database

TMUS focus of a write up yesterday with buyers in the May calls and also recent put sales across the August \$100 strike

Analyst Notes

Upgrades

- **DOW** upgraded to Overweight at Wells Fargo, believes the combination of strong demand and the impact from the recent Winter Storm Uri supply will drive upside to earnings in 2021E
- **TRUE** raised to Buy at BTIG, cites TrueCar's Navy Federal partnership which will greatly stabilize the platform, its meaningful reduction in fixed costs which makes the business substantially more resilient, and the nascent auto buying initiatives that will bear fruit later in FY21
- **RPAY** raised to Overweight at Wells Fargo, attractively valued relative to the firm's outlook for mid-to-high teens organic gross profit growth, modest annual margin expansion, and potential accretive acquisitions
- **TRIP** raised to Buy at Citi, firm believes Plus could attract 10M subscribers, creating an additional \$1B of high-margin revenue
- **AKAM** raised to Overweight at Goldman
- **ZM** raised to Overweight at Piper
- **EXR** raised to Outperform at BMO
- **BYND** raised to Buy at Citi
- **LADR** raised to Outperform from Underperform at Wolfe
- **BMO** raised to Buy at BAML
- **HIMS** raised to Buy at Citi
- **MSEX** raised to Buy at Janney

Hawk Database

DOW recent buyers of the September \$52.50 calls and Jan. \$70 calls, nice relative outperformance for the name lately

Hawk Database

TRIP continues to see bullish flow including buyers recently in the March \$47 calls and April \$50 calls

Downgrades

OptionsHawk Market Blitz

- **VTRS** cut to Neutral at JPM, believes Viatrix' initiatives will take time to enact and that its baseline earnings power is well below what the Street had anticipated with an uncertain growth trajectory and lack of catalysts for the shares
- **ADT** cut to Underweight at Barclays
- **PLUG** cut to Underweight at Barclays
- **FGEN** cut to Hold at Jefferies
- **INSG** cut to Hold at Stifel

Initiations

- **BEKE** started Buy at HSBC, sees it as the best positioned property broker to grow its market share thanks to near-term momentum and long-term growth prospects. The firm sees Beike market share reaching 35% of total existing and new home sales market share by 2024
- **CCXI, RARE, AGTC, RCKT, ORTX, VOR, ANGN, BOLT, FRLN, FULC** started Buy at Stifel
- **GMTX, VOR, TERN** started Buy at Goldman
- **DAR** started Overweight at Piper

Other Notes

- **ALGN** pullback attractive entry point says Piper, reiterates \$700 target; continues to see strengthening global interest for Invisalign noting search activity for Invisalign moved sequentially higher in February, and that Piper's proprietary job tracker reveals a large number of sales positions have recently been filled
- **SPLK** has modest upside to earnings, says RBC, as enterprise spending trends have been solid, and sentiment has been overly negative
- **FFIV** target raised to \$223 at Piper, software transition lumpiness will begin to subside and security has a strong pipeline and will become even stronger once integration with Volterra is completed
- **CVNA** target to \$350 from \$305 at Citi
- **AMCX** target to \$90 from \$33 at RBC

Hawk Database

BEKE has been popular with put sales at the \$60 and \$55 level in both March and April and recently had buyers in the July \$90 OTM calls

On the Chart

ALGN has pulled back to the 50-MA and forming a small, tight base recently with a move above \$575 and the 8-EMA likely setting up for a continuation higher

Trade Ideas

Netflix (NFLX) hitting the double 'inside day' scan today after Monday followed up Friday within range and narrowing for a strong potential move. The two-day high around \$556.50 is also key as its VWAP from the post-earnings high on 1/20 and sets up for a run back at those levels around \$575. NFLX is in a broader weekly flag as well and a breakout sets up for long-term continuation of the trend out to \$685. The company is coming off of a strong quarter with positive pricing power and optimistic about 2021 despite tough comps as they've got a nice slate of original programming set to launch.



Technical Scans

Inside Days: LOGI, JAZZ, NFLX, RUN, WDAY, ADSK, ATHM, LHX, LMT, MRTX, PLAN, MDLZ, PG, BMY, DXCM, VRTX, JAZZ, FTCH

Bullish Reversal Days: BLI, BLL, VZ, CRM, SJM

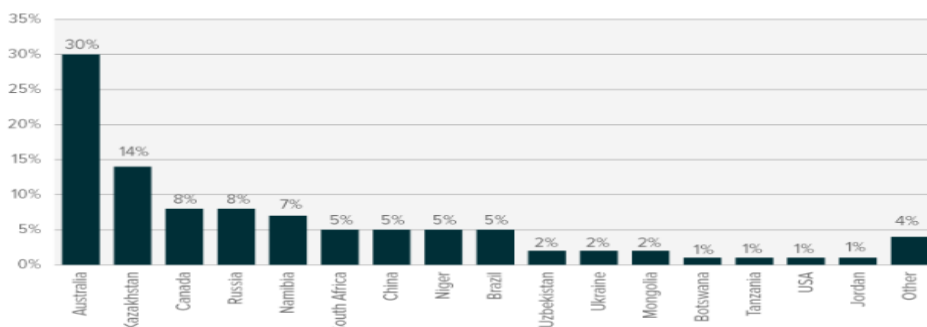
Ready to Run: FICO, AEIS, TME, WHR, MKTX, SITE, SFIX, NTGR, PLCE, DDS, ICE, UNFI, SWK, ROK, GPK

ETF/Industry Profile

Global Uranium ETF (URA) saw a buyer yesterday of 3500 October \$20/\$30 call spreads for \$1.60 to open, notable volume for the ETF that has been in a strong trend since December. URA has exposure to both uranium miners and production of nuclear components including extraction, refining, and exploration. The top holdings by percentage weight are **Cameco (CCJ)**, **Kazatomprom**, **Nexgen**, **Denison Mines**, **Energy Fuels**, **Paladin Energy**, and **Sibanye**. The majority of its exposure is to Canada and Kazakhstan with just 4.6% to the US.

PERCENTAGE OF URANIUM AVAILABILITY WORLDWIDE

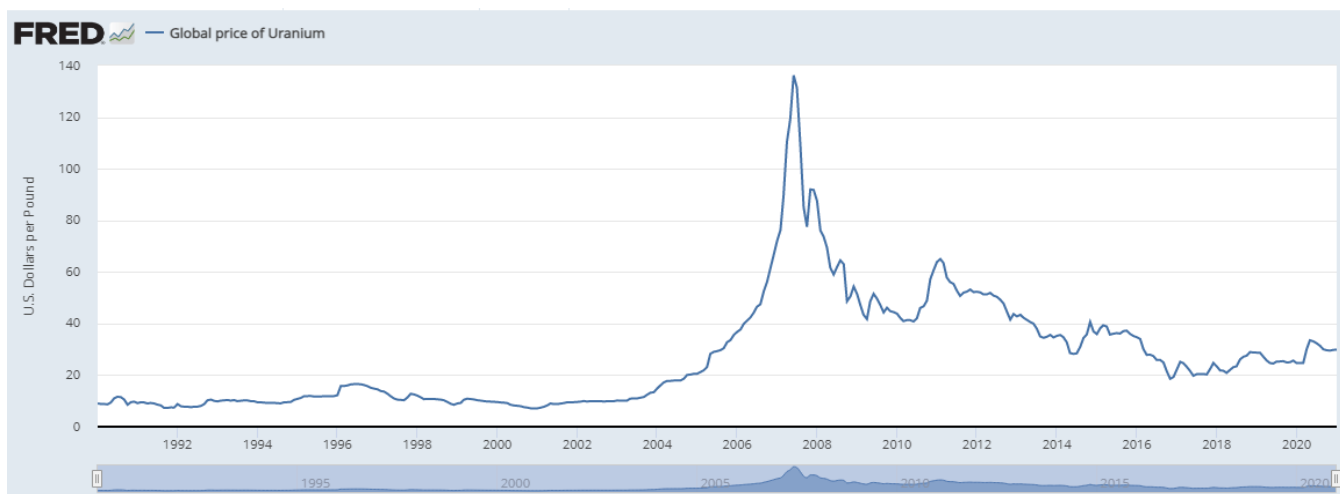
Source: OECD NEA & IAEA, Uranium 2018: Resources, Production and Demand (Red Book)²⁷



OptionsHawk Market Blitz

Nuclear power has been overlooked in the last year due to the big push into renewables but nuclear remains the second largest source of global low carbon electricity with nearly 400 GW of total installed capacity. Nuclear power has a big advantage in scale as they can produce more electricity with minimal greenhouse gases than alternatives. The IAEA says ~10% of the global electricity in 2019 was from nuclear power and current global plans are to boost capacity by 13-15%. Uranium is a key component of nuclear power generation as a single pellet can generate the same energy of a ton of coal or three barrels of oil.

Most uranium is extracted using a method called in-situ leach mining (ISL). This is the best practice for mining as it is both cost-effective and environmentally friendly with a small surface area and limited waste rock. ISL uses a solution called lixiviant which is pumped into the ground and dissolves the uranium from the rock which is then recovered, purified, and dried into yellow cake.



Uranium is poised for continued growth in 2021 and beyond as fossil fuel cuts will keep demand high. Supply will be constrained as well with Kazatomprom keeping the world's largest uranium mine closed as they commit to 20% cuts through 2022. The company hopes this will spark a rise in prices after the 10-year slump following Fukushima. In 2007, uranium was priced around \$100/lb but since has fallen to around \$30/lb. China will be a big driver of demand as they commit to reduce carbon emissions. Nuclear is also much more popular in Asia, despite the incidents in Japan in 2011, with 60% of new plants coming online in the region. President Biden is also a potential tailwind for uranium. S&P Global noted in November that Democrats "named existing and advanced nuclear technologies within the "technology-neutral" approach it embraced to decarbonize the power sector." This was the first time the Democrats had endorsed nuclear energy in 48 years.

Extras

American Electric (AEP) with 800 January \$70 calls bought \$10.10 to open

Expedia (EXPE) with 1200 July \$150 puts sold to open for \$13.90

NVIDIA (NVDA) late day buyers of 1450 May \$695 calls up to \$8.70

Tesla (TSLA) block of 6500 April \$750 calls opened \$49.90 as the \$800 calls adjusted

Sherwin Williams (SHW) buyer of 170 September \$690 calls \$63.20 offer for around \$1.1M

Open Interest Checks

Ticker	Contract	OI Checks		
		Prior OI	New OI	OI Change
SNAP	April \$70 Calls	8,144	17,687	117.18%
CRWD	January \$300 Calls	1,371	2,864	108.90%
AAL	April \$23 Calls	5,043	10,107	100.42%
TWTR	June \$80 Calls	6,506	10,862	66.95%
KDP	April \$32 Calls	10,144	14,114	39.14%
FCX	May \$40 Calls	15,598	21,687	39.04%
GPRE	January \$25 Calls	3,081	2,981	-3.25%
AAPL	April 1st (W) \$140 Calls	21,103	19,570	-7.26%
AMTX	April \$17.5 Calls	3,467	3,003	-13.38%

What They're Saying

Cardlytics (CDLX) on the Dosh acquisition... “Dosh is a company we followed for a long time. We've been impressed with their team and their platform, and we believe that their business model fully complements our efforts to drive continued growth. There are 4 key benefits and capabilities I would like to highlight. First, Dosh has an easy-to-integrate technology platform, which is a proven solution for neobanks, fintechs and nonfinancial organizations. Second, Dosh brings partnerships with multiple neobank and fintech players, including Venmo, Betterment and Elevit. While in early stages, we believe these partnerships have meaningful long-term potential and naturally align with millennial and younger consumers who are generally not with our traditional large bank partners. Third, Dosh's platform also enables new advertising solutions, including a solution for small and medium advertisers, and expands our capabilities for advertisers in the travel industry. And finally, Dosh has a B2C app that enables them to implement consumer test-and-learn strategies. Being able to test new products and features and quickly learn what drives the highest consumer engagement allows advertisers to increase their return on ad spend. These results are then shared with our larger financial partners to drive faster scaled deployments. We believe this acquisition will benefit all of our combined partners, create new engagement opportunities and further strengthen our ability to deliver great value to our advertising clients.”

C3.AI (AI) on its markets... “When we think about enterprise AI and digital transformation, we are focused on an extraordinarily large addressable market that according to analysts was \$174 billion in 2020, increasing to \$271 billion by 2024. This is a significant opportunity by any standard and the largest software market opportunity that I have seen in my professional career. Digital transformation enabled by enterprise AI remains at the top of the agenda of virtually every CEO and Board globally. We see increasingly robust interest and demand for enterprise AI solutions, and our pipeline continues to grow substantially across all region -- all industries and all regions.”

Uber (UBER) at MSCO Conference on its Membership/Advertising Products... “I would -- I'd say that if I talked about our membership product being in the early innings, our advertising product is even earlier innings. And it is growing at very, very significant rates. This is a very natural surface for especially small and medium businesses to invest in. We give them the tools to understand what that investment is to control that investment. And the return is multiples of the ad spend is -- the return that they're getting is multiples of the ad spend. So we're actually metering the growth of our advertising business to make sure that the advertisers are

OptionsHawk Market Blitz

making significant amount of return on their spend because what we want to do is we want to build a business that's a lasting business that's not based on kind of supply-demand. It's not based on needs. It's actually based on building a business. And we're seeing their SMB spend in advertising actually grow faster than our enterprise spend in advertising, which I think is terrific. So we think it's only a matter of time, and we have, fortunately, very strong ad experience as it relates internally as it relates to Uber. We got a bunch of people from the Googles of the world, the Facebooks of the world, so we think this is very, very early in its development. We got SMB in. We've got enterprise in. The next step for us is to get some CPG advertising in. And we think we will -- and we're testing kind of CPG advertising in a number of our larger markets. And this is a model that's going to work for restaurants. It's working for grocery. It will absolutely work for alcohol as well. So it's kind of a horizontal business that we're just getting started with. And obviously, the profit margins in the advertising market are pretty substantial. So I think we've got substantial size, and we've got substantial profits in front of us."

Earnings Grid

Stock	Open Interest	Historical Moves	Avg. 6 Q Max Move	Implied Move	Short Float	SI Change (3mo)	IV30 Skew
STLA	13,500 January \$22.5 Calls Bought in OI, Sep \$17.5 Calls Sold, 8K Jan \$20 Calls Bought	Lower Last 3	4.15%	8.76%	0.50%	26.5%	7.67%
VEEV	2000 Jan \$390 Calls Bought / 1K Jan \$250 Short Puts / 1K June \$250 Short Puts / 1K Mar \$270/\$300 Call Spread	Higher 5 of 7	7.30%	8.05%	1.45%	-13.2%	2.13%
ROST	No Notable OI	Lower 6 of 7	3.82%	5.29%	1.27%	-11.8%	-5.76%
DLTR	4500 May \$110 Calls Bought / Aug \$115/\$100 Bull R/R / Jan \$120/\$160 Call Spreads 2500X	Lower 4 of 6	10.60%	5.97%	1.50%	14.6%	3.49%
HPE	3500 May \$12 Calls Bought / 3500 Jan \$8 Short Puts / 12,500 Jan \$10 Short Puts	Lower 5 of 7	3.00%	6.34%	3.13%	-7.3%	14.17%
DAR	925 Apr \$60 Calls Bought	Higher 7 of 9	8.20%	10.15%	1.41%	6.4%	-4.11%
JWN	Jan. \$42.5/\$55 Call Spreads 4000X / 3500 Apr \$50 Calls Bought / 5K Apr \$30 Calls / 6800 July \$30 Calls	Lower 3 of 4	12.55%	9.89%	30.73%	-46.4%	15.67%
WEN	2450 Mar \$21 Calls Bought / 1K Aug \$22 Calls Bought / 2K May \$22 Short Calls	Lower 4 of 5	7.00%	6.52%	3.67%	19.8%	-66.52%
AMBA	750 Mar \$80 Calls Bought / 850 Mar \$105 Calls Bought / 1250 Mar \$125 Calls Bought	Lower 4 of 5	12.97%	10.42%	7.88%	-41.7%	-3.67%
URBN	600 Sep \$40 Puts and 1500 Apr \$31 Puts and 3K Mar \$31 Puts Bought	Lower 4 of 5	13.70%	8.59%	7.85%	-5.2%	5.33%
BOX	3500 Mar \$17 Short Puts / 3K June \$21 Calls Bought / Mar \$17 and \$18 Calls Bought	Higher 4 of 6	9.95%	10.17%	5.30%	8.3%	-4.66%
FUBO	March Bull Call Spreads and Dec. \$40/\$70 Bull Call Spreads	Higher 1 Report	30.00%	15.45%	23.00%	-48.0%	-16.69%
BGS	Mar \$30/\$27.5 Put Spreads 2500X / 5K May \$30 Puts Bought	Higher Last 5	12.75%	9.19%	28.10%	-12.4%	-105.05%

Earnings Review

Ticker	Stock	EPS Actual	EPS Est.	Revs Actual	Revs Est.	Y/Y Change	Notes
CYRX	Cryoport	-\$1.32	-\$0.07	\$48.40	\$43.96	426.10%	
HLIO	Helios Technologies	\$0.60	\$0.41	\$151.60	\$140.52	20.40%	FY Above
INO	Inovio Pharma	-\$0.14	-\$0.22	\$5.60	\$1.22	1907.20%	
INSG	Inseego	-\$0.07	\$0.00	\$86.10	\$83.80	64.60%	
IPAR	Inter Parfums	\$0.47	\$0.44	\$184.04	\$148.00	3.50%	
LMND	Lemonade	-\$0.60	-\$0.63	\$20.50	\$19.22	-12.80%	
MELI	MercadoLibre	-\$1.02	\$0.14	\$1,327.30	\$1,225.13	96.90%	
NIO	NIO	-\$0.93	-\$0.38	\$6,641.10	\$6,705.69	133.20%	FY Above
NVAX	Novavax	-\$2.70	-\$2.87	\$279.66	\$202.44	3072.20%	
OOMA	Ooma	\$0.12	\$0.10	\$44.26	\$43.29	8.90%	
OSUR	OraSure	\$0.03	\$0.06	\$62.90	\$57.30	26.60%	FY Above

OptionsHawk Market Blitz

RGNX	REGENXBIO	-\$1.24	-\$0.11	\$21.40	\$61.57	81.40%	
RPAY	Repay Holdings	\$0.17	\$0.11	\$41.44	\$38.72	23.20%	
SRPT	Sarepta Therapeutics	-\$1.84	-\$1.46	\$145.10	\$145.54	45.00%	
SGMS	Scientific Games	-\$0.95	-\$0.43	\$762.00	\$713.44	-11.70%	
SILK	Silk Road Medical	-\$0.49	-\$0.27	\$21.10	\$21.35	13.40%	
SWCH	Switch	\$0.05	\$0.05	\$127.75	\$131.36	6.00%	FY Below
ZM	Zoom Video	\$1.22	\$0.79	\$882.49	\$810.97	368.80%	FY Above

Earnings Before the Open

Ticker	Stock	EPS Actual	EPS Est.	Revs Actual	Revs Est.	Y/Y Change	Notes
ANF	Abercrombie & Fitch		\$1.23		\$1,120.66		
AER	AerCap	\$0.22	\$0.88	\$1,031.62	\$1,021.44	-17.90%	
AZO	AutoZone	\$14.93	\$12.39	\$2,910.80	\$2,639.61	15.80%	
BSY	Bentley Systems	\$0.17	\$0.16	\$219.60	\$212.80	8.20%	FY Above
CHS	Chico's FAS	-\$0.36	-\$0.32	\$386.20	\$447.60	-26.70%	
DIN	Dine Brands		\$0.66		\$192.49		
TILE	Interface	\$0.27	\$0.25	\$276.90	\$278.83	-18.40%	FY Below
IGT	Intl Game Tech. PLC	-\$1.18	-\$0.04	\$885.00	\$943.02	-15.20%	
KSS	Kohl's	\$2.22	\$1.03	\$6,141.00	\$5,849.81	-10.10%	FY In Line
KTB	Kontoor Brands	\$1.23	\$0.96	\$660.90	\$639.34	1.30%	FY Above
LL	Lumber Liquidators	\$1.06	\$0.50	\$304.20	\$296.51	11.10%	
SE	Sea Limited	-\$0.87	-\$0.75	\$1,566.00	\$1,505.81	101.50%	
TGT	Target	\$2.67	\$2.54	\$27,997.00	\$27,417.54	21.00%	

LMND – Beat on EPS and Revs – In Q4 2020, we once again saw robust growth in ‘graduation’ - that is, renters becoming homeowners and increasing their premiums ~6X - of about 250% year-on-year, significantly outpacing the growth of our overall book of business. For the full year 2020, our gross loss ratio was 71%, as compared to 79% in 2019. Our fourth quarter gross loss ratio was 73%, little changed from the 72% in Q3 2020 and 73% in Q4 2019. This apparent stability in our Q4 loss ratio - both year-on-year and quarter-on-quarter - masks some noteworthy undercurrents. In prior periods, our total loss ratio was consistent with our US home products loss ratio. Throughout Q4, an increasing percentage of our premiums and claims came from new products and new geographies, a trend that is set to continue. We continue to focus on diversifying our product mix, with non-renters accounting for ~⅓ of total IFP in Q4 2020 compared to ~¼ at the end of 2019. Indeed, throughout 2020, the growth of our homeowners business handily outpaced the rest of our book. This diversification is primarily driven by a shift in the mix of new business we acquire. Homeowners and pet insurance represented more than 40% of our new business in Q4 2020, up from ~⅓ in Q4 2019. We continue to love the renters insurance

OptionsHawk Market Blitz

business due to the strategic benefit of acquiring customers cheaply and driving Lifetime Value (LTV) upward over time via cross sales, upsells, and graduation.

MELI – Missed on EPS and Beat on Revs – Unique active users grew by 71.3% year-over-year, reaching 74M. Gross merchandise volume grew to \$6.6B, representing an increase of 69.6% in USD and 109.7% on an FX neutral basis. Items sold reached 229.4M, increasing by 109.5% year-over-year. The company said, "We incurred \$31.6 million in financial expenses this quarter, mostly attributable to financial loans entered into 2020, mainly in Brazil and Argentina. We also incurred interest expenses from our trusts related to the factoring of our credit card receivables in Argentina. This quarter we had a foreign currency losses of \$9.9 million mainly related to the difference between Argentina's official exchange rate and the blue-chip swap rate at which we effectively carry out stock repurchases in Argentine Pesos."

ZM – Beat on EPS and Revs – "The fourth quarter marked a strong finish to an unprecedented year for Zoom. In FY2021, we significantly scaled our business to provide critical communications and collaboration services to our customers and the global community in response to the pandemic. We are humbled by our role as a trusted partner and an engine for the modern work-from-anywhere environment. Our ability to rapidly respond and execute drove strong financial results throughout the year," said Eric S. Yuan, Founder and Chief Executive Officer of Zoom. "As we enter FY2022, we believe we are well positioned for strong growth with our innovative video communications platform, on which our customers can build, run, and grow their businesses; our globally recognized brand; and a team ever focused on delivering happiness to our customers."

TGT – Beats EPS and Revenues (+21%), Comps +20.5% - Digital comparable sales grew 118 percent, accounting for two-thirds of the Company's overall comp growth. With the strength of our unique, multi-category assortment and the flexibility we offer through our reliable and convenient fulfillment options, we gained nearly \$9 billion in market share in 2020, and grew our revenue by \$15 billion, which is more than the 11 prior years combined. As we look ahead to 2021 and beyond, we see continued opportunity to invest in our business and our team, building on the strong foundation we've established to drive market share gains and deliver profitable growth for years to come. Fourth quarter operating income margin rate was 6.5 percent in 2020 compared with 5.1 percent in 2019.

SE – Misses EPS, Beats Revenues (+101.5%) – **Digital Entertainment:** Bookings were US\$1.0 billion, up 111.1% year-on-year. Quarterly active users ("QAUs") reached 610.6 million, an increase of 72.1% year-on-year. Quarterly paying users grew by 119.5% year-on-year to 73.1 million, and represented 12.0% of QAUs for the fourth quarter compared to 9.4% for the same period in 2019. Average bookings per user were US\$1.7, compared to US\$1.4 for the fourth quarter of 2019. **Ecommerce:** Gross orders totaled 1.0 billion, an increase of 134.6% year-on-year. Gross merchandise value ("GMV") was US\$11.9 billion, an increase of 112.5% year-on-year. Our mobile wallet total payment volume exceeded US\$2.9 billion for the quarter and US\$7.8 billion for the full year of 2020. Moreover, quarterly paying users for our mobile wallet services surpassed 23.2 million in the fourth quarter with monthly paying users in Indonesia surpassing 10 million during the quarter.

Disclosures

Not Investment Advice or Recommendation

OptionsHawk Market Blitz

Any descriptions "to buy", "to sell", "long", "short" or any other trade related terminology should not be seen as a recommendation. The Author may or may not take positions in any of the names mentioned, and is not obligated to disclose positions, nor position sizes.

Content is for informational and educational purposes only. You alone will need to evaluate the merits and risks associated with the use of this content. Decisions based on information provided are your sole responsibility, and before making any decision on the basis of this information, you should consider (with or without the assistance of a financial and/or securities adviser) whether the information is appropriate in light of your particular investment needs, objectives and financial circumstances. Investors should seek financial advice regarding the suitability of investing in any securities or following any investment strategies.

No reference to any specific security constitutes a recommendation to buy, sell or hold that security or any other security. Nothing constitutes investment advice or offers any opinion with respect to the suitability of any security, and the views expressed on this website should not be taken as advice to buy, sell or hold any security. In preparing the information contained in this website, we have not taken into account the investment needs, objectives and financial circumstances of any particular investor. This information has no regard to the specific investment objectives, financial situation and particular needs of any specific recipient of this information and investments discussed may not be suitable for all investors.