Thursday, July 22, 2021

# Inside Today's Blitz

- President Reiterates Stance that Inflation is Temporary
- Centrist Senators Suggest Bipartisan
   Infrastructure Bill Could Get 60 Votes Needed
- Visa is buying CurrencyCloud for GBP700M; ACAD had positive pimavanserin data; BHP has signed a new nickel agreement with TSLA; positive earnings from CSX, WHR

# Market Outlook

Futures indicating a positive open for the day with the **Dow** up 23 bps, the **S&P** up 19 bps, and the **Nasdaq** up 14 bps. The **Russell** is up 25 bps. Energy is rallying with **WTI** up 1.17%. **Gold** and **silver** both lower today with the latter down 49 bps. **Copper** is up 90 bps. **Grains** are getting hit hard across the board. The **dollar** is flat. **Bonds** are down 17 bps. **VIX** is 20. It has been a quiet morning for macro news and stocks are extending their recent gains, albeit modestly. President Biden is back talking about inflation today as he continues to see the current price hikes as temporary and not leading to long-term inflation. GOP leadership has criticized the President for letting consumer prices surged to their highest level in 12 years. Inflation pressures will also be in focus with the ECB later this morning. Elsewhere, the President urged people to get vaccinated against COVID as the delta variant continues its surge and now accounting for 80% of all cases. The odds of a bipartisan

infrastructure bill rose slightly as some centrist Senators said they expect to hit 60 votes by next week. This would push a larger, more tax-intensive reconciliation bill off the table.

Asian markets are mostly higher today with the Hang Seng up 1.83% and Shanghai up 84 bps. Japan's Nikkei was closed. In Europe, the major indices are all mostly higher with the DAX up 82 bps, CAC up 80 bps, and the FTSE up 22 bps. We're seeing broad outperformance in autos, industrials, tech and banks while healthcare and staples lag. The ECB outcome remains the big focus today. It was a busy morning for stocks. **Publicis** rallied 4% as the French advertising giant reported strong second-quarter growth. Swiss technology and engineering firm **ABB** rose 2% after earnings. The company doubled its full-year sales outlook and said it's considering a spin-off of its electric vehicle charging business. **Roche** fell 1.5% after reporting a fall in first-half profit. Consumer goods group **Unilever** fell 5% after it announced a drop in first-half profits on rising costs.

#### Calendar

**Today...** Chicago Fed, Weekly Claims, Existing Home Sales, KC Manufacturing; **Earnings After the Close:** ABCB, ASB, OZK, SAM, COF, CSL, CE, BOOM, FFBC, FFIN, FE, GBCI, HTH, INTC, NUVB, RNR, RHI, SKX, SNAP, SIVB, TWTR, VRSN, VICR, WRB, WSFS; **Roadshow/Analyst Meetings:** SCHW, PODD

**Tomorrow...** Manufacturing PMI, Composite PMI, Services PMI; **International Earnings:** Norsk Hydro; **Earnings Before the Open**: AIMC, AXP, FBP, FHB, GNTX, HON, KMB, NEE, NEP, RF, ROP, SLB, SXT, SBSI, TRTN, UBSI; **Roadshow/Analyst Meetings**: KMX, JPM

# Overnight Markets

Oil (WTI)	71.12	1.17%
Copper	4.311	0.91%
US Dollar	92.75	-0.01%
Natural Gas	3.953	-0.15%
Gold	1796.1	-0.40%
Silver	25.14	-0.50%
VIX	19.95	-0.80%

# **Technical View**



#### Key Levels to Watch

**S&P futures (ES\_F)** with a narrow range overnight as we consolidate the strong move from Wednesday. We formed a nice balance area around the highs at 4356 (VWAP is around this area too, so key spot) and starting to emerge higher into the US open. Above 4367 has room to 4380.75 and 4394.75. A move lower targets 4340, 4325.25 and 4311.25

### **Economic Data**

- Hong Kong CPI was 0.7% vs 1.2% est.
- **Taiwan** unemployment was 4.76% vs 4.25% est.
- Indonesia left rates unchanged, as expected

#### Macro News

- The **US** could look at imposing tariffs on carbon-intensive imports from countries like **China**, says Bloomberg
- US, Germany have reached an agreement on Nord Stream 2, says FT
- China has rejected a call for more investigations into the origin of COVID in Wuhan, says WaPo
- Powell has broad support among top Biden aides for a new Fed term, says Bloomberg, confirming recent reports
- Biden warns that restaurants will remain in a labor shortage for some time, per CNN
- **Corporate cash balances** are nearly \$2T, says Reuters, and investors are pushing for more buybacks and dividends

#### Movers

Gainers: SQBG 24%, EYES 18%, WLL 5.5%, FOUR 3.5%

Losers: NTGR -14%, THC -6.5%, FTI -5.5%< TXN -3.5%, ON -2%, LVS -2%, MEDS -2%

**Insider Buying** 

COSM, IVAN, IMGO, AHT

#### IPO Calendar

Ryan Specialty (RYAN) raising \$1.3B at a \$6.1B market cap; assists in the placement of hard-to-place risks for retail insurance brokers

**Core & Main (CNM)** raising \$750M at a \$5.2B market cap; distributes water infrastructure products

**Paycor (PYCR)** raising \$361M at a \$3.4B market cap; HCM software for SMID-cap businesses

**VTEX** raising \$304M at a \$3.2B market cap; business-to-consumer e-commerce platform in Latin

# Stock-Specific News

#### Consumer/Business Services

- Publicis is rallying in Europe today after earnings with growth ahead of estimates and FY guidance raised, per Reuters
- Unilever (UL) shares weak in Europe today after cutting their margin guidance due to cost pressures, per Bloomberg
- **CCL** will sell \$2.4B in new bonds to repurchase debt sold during the peak of the pandemic at higher rates, per Bloomberg
- ATVI has been sued by California over their toxic office culture
- China Evergrande is exploring an IPO of their tourism business, says
   Bloomberg. The company plans to roll out theme parks in more than 15 cities next year
- SP Plus (SP) announced its new partnership with Global Parking
   Systems, LLC and IMS Engineers to form SP+ GLOBAL IMS. The partners
   were selected by the Houston Airports to provide parking and
   transportation services for George Bush Intercontinental (IAH), William
   P. Hobby (HOU), and Ellington (EFD) Airports in Houston, Texas.

#### **Financials**

- Brookfield is considering a buyout of German real estate firm Alstria, says Bloomberg, and the deal would value them at \$4B
- Visa (V) announces deal to acquire Currencycloud valuing it at 700M GBP. Currencycloud's cloud-based platform offers a broad set of APIs enabling banks and financial services providers to offer currency exchange services, including real-time notifications on foreign exchange transactions, multi-currency wallets, and virtual account management.
- MGI has drawn takeover interest from Stellar Development and Advent International, says Bloomberg
- AON is reportedly in talks with the DOJ to resolve concerns around their acquisition of WLTW, says Bloomberg
- **DFS** approves buyback up to \$2.4B, raises dividend
- NDAQ announces accelerated \$475M buyback
- PayLink Direct and Olive.com, leaders in payment services and online vehicle protection plans, will go public with MDH Acquisition (MDH)

#### Healthcare

- ACAD phase 3 trial of pimavanserin met primary endpoint in patients with hallucinations and delusions associated with dementia-related psychosis, or DRP
- MCRB Phase 2b SER-287 trial results in mild-to-moderate ulcerative colitis; primary endpoint not achieved

#### Sympathy Movers

**IPG, OMC** both on watch today with the positive commentary from Publicis

#### Hawk Database

MGI recent buyers in the Sept. \$8 calls and Aug. \$9, \$10, and \$12 calls

#### **Chart Watch**

**DFS** relatively quiet after earnings but clearing the \$125.50 level is big and could lead to a nice run to \$137-\$138 zone

- Roche posted a strong quarter but management indicated that COVID testing has been soft, per Bloomberg
- ENDP bondholders are looking at legal options as the company faces opioid related liabilities, per Bloomberg
- PFE, ARVN announce collaboration to develop, commercialize ARV-471
- HRTX says Zynrelef shows pain reduction in published trial
- FDA tells PFE it won't meet PDUFA goal dates for abrocitinib, Xeljanz filings as review remains ongoing

#### Industrials

- **GM** to temporarily halt full-size pickup truck production, CNBC says, due to the ongoing global shortage of semiconductor chips
- ABB shares are rallying in Europe today after raising their FY outlook and considering a spin of their EV charging business
- AAL plans to boost hiring for pilotsin both 2021 and 2022 as demand remains strong, per Reuters
- TPH boosted their buyback by \$250M
- Hyundai Motor posted a strong quarter and said they see the impact of the chip shortage gradually easing, per Nikkei

#### **Energy & Materials**

- BHP has signed a new nickel supply deal with Tesla, says FT. The move allows TSLA to expand beyond China-sourced materials
- WLL to acquire Williston Basin assets from a private company for \$271M; Co. to divest Colorado assets
- GLT to acquire Jacob Holm for \$308M; The company makes spunlace nonwoven fabrics for cleaning, high-performance materials, personal care, hygiene and medical applications
- PLUG hires former Tesla executive as head of manufacturing; Mindich also to help expand their global footprint
- The WSJ looks at rising commodity costs and speculates that EV
   batteries could be next. Batteries have gotten a lot cheaper due to
   economies of scale, but rising commodity prices could upend that trend

### Tech/Telecom

- **ZM** is planning to invest in the upcoming **Cvent** SPAC deal, says Bloomberg. The private placement would support the deal
- GOOGL is expanding their Cloud relationship with Home Depot
- **T** is selling their Vrio operations to Grupo Werthein
- AAPL, automakers are looking for more IC supply, says Digitimes, as they look to prevent disruptions to manufacturing in the 2H

#### Hawk Database

**GM** nice bounce this week and buyers active in the Sept. \$62.50 calls and December \$62.50 calls in size

#### **Chart Watch**

BHP has been consolidating under \$76-\$76.50 level for weeks now and clearing above would give room to run to \$80+

#### Chart Watch

**ZM** continues to look attractive here from a risk/reward standpoint with shares holding the 50-day for three sessions in a row

- VERI to acquire PandoLogic for \$150M; PandoLogic utilizes AI to accelerate the time and improve the efficiency in the process for employers hiring at scale
- COVID's surge in India, Vietnam to negatively impact smartphone production, says Trendforce

#### Utilities

 PCG is rolling out a major new initiative to expand underground electric power lines in high-risk fire areas

# **Analyst Notes**

#### **Upgrades**

- STM raised to Neutral at Goldman from Sell; near-term demand backdrop
  is solid for analog semis, given strong and broad-based demand drivers
  related to auto semis, digitalisation and industrial
- IPG raised to Neutral at BAML after another quarter of strong execution
- NOG raised to Overweight at Piper, exploration and production as a group
  has come under pressure since the start of Q3 on concerns the postpandemic recovery could potentially hit a snag, but the de-rate presents
  another attractive entry opportunity
- VST raised to Buy at Guggneheim
- ABNB raised to Buy at BTIG
- CVX raised to Buy at Redburn

#### **Downgrades**

- WSM cut to Sell at Goldman; compares more difficult for WSM than
  other hardlines peers, and with the likely return of promotions in 2022 as
  supply/demand becomes more in balance, sees downside to estimates
- AMCX cut to Sell at Deutsche Bank, sees limited upside from a valuation perspective and believes the traditional cable networks business continues to face structural headwinds. The analyst is also cautious regarding the scale that AMC's DTC services can ultimately achieve
- TRV cut to Underperform at BAML on lowered estimates as Commercial P&C pricing begins to decelerate and underwriting margins begin to erode in personal auto and homeowners' insurance
- LGF.A cut to Hold at Deutsche Bank
- NVS cut to Hold at Deutsche Bank
- TEAM cut to Perform at Cowen
- CVX cut to Hold at HSBC

#### Hawk Database

VST has pulled back and has a ton of bullish calls in open interest for August and October, the Aug. \$19 with 18,000X the most notable

#### **Chart Watch**

**WSM** is trapped under some heavy resistance and has a potential gap fill back to \$140, recent small buyer of 400 Sep. \$145 puts

#### Initiations

- FL started Buy at Goldman, \$70 target; based on: i) FL's strong omnichannel presence, ii) a solid pipeline of new fashion and innovation allowing for pricing power and top line growth, iii) ongoing real estate rationalization driving higher sales per square foot, iv) likely ongoing share consolidation from undifferentiated competitors, v) unique differentiators and drivers like Power Stores and growth investments in emerging companies, and vi) an attractive valuation
- VMEO started Neutral at JP Morgan, the company trades at a premium multiple, creating a balanced risk/reward at current share levels, and its growth is expected to moderate on tough comps in the second half
- RCM started Buy at BAML with \$27 target; ramping of EBITDA for RCM over time, as the multi-year onboarding of customers provides a clear line of sight into pacing of profit improvement and margin expansion. RCM has also increased investments in automation at a time when peers have exited revenue cycle services
- CLDX started Buy at Guggenheim
- HPK started Buy at Seaport
- AVNW started Buy at B Riley
- ASAN started Outperform at FBN
- PAYO started Buy at Needham
- RHHBY started Outperform at Cowen

#### Other Notes

- PYPL target to \$343 from \$318 at Barclays, firm expects modest upside to Q2 estimates. Leading indicators show e-commerce growth decreased sequentially but remained healthy in Q2, largely in-line with company guidance
- MSFT target raised to \$325 at BAML, sees upside from Azure, Server
   Annuity and Office Subs; Citi also raising estimates to \$378 as they expect
   to see a strong finish to Microsoft's fiscal year due to recovering IT
   budgets, an uptick in expected reseller growth, signs of reacceleration in
   consumption models and slightly higher PC numbers
- BIDU should be bought into earnings, says Mizuho
- ONTF named Fresh Pick at Baird
- SHOP target to \$1800 from \$1500 at SIG
- CMG target raised to \$1630 at Deutsche Bank from \$1495

#### **Chart Watch**

**CLDX** flagging after its recent surge and needs to clear \$45 for continuation, name with large January \$30 and \$35 calls bought in OI from May

#### **Chart Watch**

ASAN breaking out of its bull flag targeting \$80, a recent featured write-up on the strong bullish options positioning as well

#### Hawk Database

BIDU a beat-up name but likely the safest of the Chinese plays, a buyer of 2000 Aug. 6<sup>th</sup> (W) \$185 calls on 7/20 for \$950K

## Trade Ideas

**Autodesk (ADSK)** shares setting up for a multi-week range breakout above \$302.50 with room up to prior highs around \$320 and explosive weekly wedge break. ADSK has bounced strong so far this week and MACD nearing a bullish turn higher and RSI back above 60, plenty of room to run after back-checking the top of June value. ADSK has seen size accumulation in the October \$300 calls including 2000 bought on 7/21.



#### Technical Scans

Inside Days: GDRX, MCK, HELE, ABBV, BMY, MELI, AMCR, TSN, TYL, NOW, TRU, ORLY, SNPS, XLRN, AAPL, W, ALNY, ACAD

**Bull Reversal Days**: NVS, NTRA, SSRM, CRL, VRSN, NEM, MRK, IBKR, BKR, NOMD, ASAI, CSAN

Weekly Bullish MACD Crossover: ADSK, ALB, AMWL, BABA, CDNS, CHWY, CSGP, DUK, FAST, ICE, KMX, OKTA, TDOC, TX

#### **Small Cap Unusual Options Flow**

AAR Corp (AIR) traded 14,000 calls on 7/21 which compares to an average volume of 34, as 2000 February 2022 \$45/\$55 call spreads opened and 3000 of the December \$45/\$55 call spreads were bought. AIR shares have pulled back since March but bounced this week off a key volume node of support and also quickly bounced back above its 200-day moving average after a false breakdown. IR is a diversified provider of products and services to the worldwide aviation and government and defense markets. It says long-term commercial aftermarket growth trends are favorable although there is uncertainty in certain fleet types as commercial operators reevaluate their structure. AAR operations are affected by the amount of commercial aircraft flying and flight hours. Aviation Services segment provides aftermarket support and services for the commercial aviation and government and defense markets and accounted for approximately 95% of sales. It sales are split 62% commercial and 38% government. The \$1.28B company is trading 8.6X EBITDA and 16.1X Earnings with a strong balance sheet with revenues seen rising 13% this year (FY22) and EBITDA up 43%. The action today came with a positive pre-market note out of Canaccord and in March Benchmark raised its target to \$52 on increased air travel spend leading to additional aftermarket activity.

#### Extras

Mattel (MAT) buyer 1000 January 2023 \$22 calls for \$2.80

Shift4 Payments (FOUR) with 2000 August \$85 calls bought \$6.40 to \$7.10 into the close

Virgin Galactic (SPCE) buyer 1000 September \$33/\$46 call spreads for \$3.30

Pioneer Natural (PXD) buyer of 800 December \$150 calls at \$12.50 offer to go along with size September calls

Applied Materials (AMAT) buyer 500 June 2022 \$140 puts for \$20.10

Humana (HUM) opening sale 400 November \$455 puts at \$21.89

StoneCo (STNE) buyer 850 October \$62.50 calls for \$4.25

# Open Interest Checks

OI Checks									
Ticker	Contract	Prior OI	New OI	OI Change					
MA	October \$375 Calls	460	6,621	1339.35%					
ADSK	October \$300 Calls	1,231	3,700	200.57%					
SONO	September \$40 Calls	5,835	12,363	111.88%					
BOX	September \$23 Puts	4,344	8,875	104.30%					
CLF	September \$23 Calls	3,084	6,156	99.61%					
GM	September \$62.5 Calls	11,856	22,492	89.71%					
NIO	March \$55 Calls	2,670	5,022	88.09%					
WYNN	September \$110 Calls	1,135	1,748	54.01%					
TDC	August \$45 Calls	1,248	1,533	22.84%					
NVAX	October \$260 Calls	1,315	873	-33.61%					
EXPE	October \$175 Calls	3,889	1,380	-64.52%					

# What They're Saying

Nasdaq (NDAQ) earnings call on the strong environment and its Private Market venture... "Our core foundational marketplaces benefited from an active capital market backdrop that saw record-setting industry, U.S. equity and options trading volumes in the first half of 2021. Our client-first model has also driven our ability to win the majority of new listings in one of the strongest periods of industry activity in years. Meanwhile, expanding demand from institutional owners for index strategies as well as asset allocation and portfolio management tools from banks for modern anti-financial crime solutions and from corporates for ESG and investor relations solutions underpinned our performance in the Solutions segment businesses. We continue to execute against key secular growth opportunities as illustrated by strong momentum in our institutional investor analytics and anti-financial crime solutions businesses well as the broad-based growth in total company ARR of \$1.8 billion. This equated to an increase of 22% compared to the prior year period, reflecting both the

acquisition of Verafin and a 12% increase in our existing ARR. This week, we announced an agreement to contribute Nasdaq Private Market into a joint venture with Silicon Valley Bank, Citi, Goldman Sachs and Morgan Stanley. This creates a new entity to build upon NPM's success, becoming the leading marketplace platform for issuer-led private company tender transactions. The partnership will enable increased investment in a broader set of capabilities to designed to enhance NPM's position as the go-to marketplace for private company liquidity. Nasdaq Private Market will continue to expand from its foundation of facilitating private company tender programs to enhance and refine its buy-side book building, auctions, investor block trades and pre-direct listing continuous trading programs. Additionally, the platform will provide end-to-end settlement, and through the new ownership structure, will create a unique and powerful distribution network serving private companies and institutional investors. Nasdaq's Market Technology business will be contracted to supply NPM with this -- as technology platform on a go-forward basis. In the last 12 months ended June 30, revenues for Nasdaq Private Market increased \$13 million or approximately 200% over the prior year period. Going forward with our partners, we expect to unlock significantly more value for our clients and shareholders by advancing the market for private company shares with a high-integrity, advanced platform that facilitates liquidity in new ways and builds on momentum that we've developed over the past several years."

**Rexnord (RXN)** earnings call on its environmental products... "First of all, we've taken all of our hygienic and environmental products that started to brand and market the entire portfolio under the BrightShield by Zurn banner. BrightShield equates to hygienic, clean and safe public and private spaces. With our unrivaled suite of products that are connected and paired for performance, we're bringing together a package that can be used to create a safe haven inside of buildings where students, fans, medical staff, customers and employees can walk in and know they're entering a clean and safe space. And building owners can schedule maintenance based on demand, replenish consumables and provide their patrons with a positive experience. The relevance of BrightShield is it's backed up with analytics that show people spend more money, return more often and have a more favorable impression of a public or private space when it's clean and safe."

Lithia (LAD) earnings call on their 50-50 plan to hit \$50/EPS and \$50B in revenue by 2025... "We are considerably ahead of schedule and have the required capital to carry us to and beyond \$50 in EPS and \$50 billion in revenue. At \$8 billion in added revenue since plan inception, we have acquired 40% of our targeted \$20 billion in annualized revenues. In addition, both Driveway and our core business are contributing at higher-than-expected levels as we enter our second year of the plan. To follow are some thoughts on just how much more than \$50 in EPS can be generated from \$50 billion in revenue. First, with capital raises behind us, there is no further drag on EPS from equity dilution. Second, we can leverage our underutilized network by substantially increasing the volumes that are being produced by them. In service, the magnitude increases 4x, and in sales, 2x. Improving personnel productivity by associate and consumer utilization of technology to improve and simplify experience in workflows. Next, we are in the early innings of our exploration and high-margin and low-cost adjacencies, such as our Driveway Financial fintech, consumer insurance and fleet management. National advertising now driving economies of scale through greater brand awareness. And lastly, an investment-grade credit rating will further decrease our borrowing costs."

# **Earnings Grid**

# 7/22 AMC Reports

<b>Stock</b>	Next Earn Date	<u>Time</u>	Open Interest	<u>Historical Moves</u>	Implied Move	Avg. 8 Q Max Move	Med. 8 Q Close Move	Sum. 8 Q Close Move	IV30 Skew	IV30 Avg Crush	Hist Put/Call OI %-tile	Short Float	SI Change (3mo)
INTC	7/22/2021	AMC	Bull: \$26.98M (69%), Bear: \$7.31M (19%), Stock: \$4.89M (12%)	Lower 5 of 8, Lower last 4	4.95%	8.96%	-3.21%	-25.92%	2.34	-20.96%	58.27%	1.53%	8.32%
SNAP	7/22/2021	AMC	\$81.79M (42%), Bear: \$78.43M (40%), Stock: \$28.76M (15%), Vol: \$5.47M	Higher 5 of 8, Higher last 3	9.41%	18.32%	8.30%	73.59%	0.76	-30.60%	99.82%	4.85%	-18.05%
COF	7/22/2021	AMC	Bull: \$6.11M (77%), Bear: \$1.83M (23%)	Higher 8 of 8, Higher last 8	3.66%	5.42%	2.44%	24.84%	3.72	-15.41%	25.22%	0.94%	-12.08%
<u>TWTR</u>	7/22/2021	AMC	: \$49.58M (72%), Bear: \$10.69M (16%), Stock: \$5.92M (9%), Vol: \$2.45M (	Higher 5 of 8	8.63%	14.03%	6.05%	7.97%	0.37	-23.62%	44.83%	2.62%	-27.58%
VRSN	7/22/2021	AMC	Bull: \$0.39M (100%)	Lower 5 of 8, Lower last 3	4.43%	4.02%	-0.42%	-6.55%	3.68	-17.20%	14.26%	0.91%	-38.79%
<u>CE</u>	7/22/2021	AMC	No Trades Since Last Report	Higher 5 of 8, Higher last 3	5.46%	5.72%	1.47%	10.34%	6.54	-15.01%	99.82%	1.17%	-28.02%
WRB	7/22/2021	AMC	No Trades Since Last Report	Even, Lower last 2	4.35%	4.76%	0.19%	3.23%	0.62	-16.38%	7.94%	0.99%	-33.01%
<u>CSL</u>	7/22/2021	AMC	No Trades Since Last Report	Higher 5 of 8	5.45%	4.84%	0.73%	14.78%	3.94	-20.90%	70.87%	2.58%	-31.44%
RHI	7/22/2021	AMC	No Trades Since Last Report	Higher 5 of 8, Higher last 2	6.57%	7.22%	1.95%	4.26%	7.06	-20.13%	76.84%	3.58%	-24.32%
<u>SKX</u>	7/22/2021	AMC	Bull: \$2.97M (100%)	Higher 5 of 8, Higher last 2	8.28%	11.82%	1.85%	21.13%	1.66	-35.02%	38.22%	2.11%	-42.05%

# 7/23 BMO Reports

Stock !	Next Earn Date <u>Time</u>	Open Interest	<u>Historical Moves</u>	Implied Move	Avg. 8 Q Max Move	Med. 8 Q Close Move	Sum. 8 Q Close Move	IV30 Skew	IV30 Avg Crush	Hist Put/Call OI %-tile	Short Float	SI Change (3mo)
HON	7/23/2021 BMO	Bull: \$7.22M (59%), Bear: \$2.55M (21%), Stock: \$2.4M (20%)	Lower 5 of 8, Lower last 2	2.37%	3.52%	-2.44%	-8.99%	3.27	-10.50%	38.33%	0.77%	4.87%
AXP	7/23/2021 BMO	Stock: \$6.46M (49%), Bull: \$6.25M (48%), Bear: \$0.38M (3%)	Lower 6 of 8, Lower last 4	3.03%	3.82%	-1.95%	-12.13%	3.20	-12.89%	78.18%	0.81%	-3.29%
ROP	7/23/2021 BMO	Vol: \$1.84M (56%), Bull: \$1.46M (44%)	Higher 5 of 8	4.32%	6.05%	2.48%	7.81%	4.81	-21.79%	28.60%	1.36%	11.81%
<u>KMB</u>	7/23/2021 BMO	Bear: \$0.92M (56%), Stock: \$0.51M (31%), Bull: \$0.22M (13%)	Higher 5 of 8	3.02%	5.14%	0.38%	-11.32%	1.35	-12.68%	86.87%	2.02%	-27.09%
<u>SLB</u>	7/23/2021 BMO	Bull: \$14.57M (86%), Bear: \$1.51M (9%), Stock: \$0.93M (5%)	Higher 5 of 8, Higher last 2	4.21%	4.74%	0.94%	3.73%	2.54	-8.47%	21.99%	1.67%	15.00%
<u>GNTX</u>	7/23/2021 BMO	No Trades Since Last Report	Higher 5 of 8, Lower last 2	5.51%	5.36%	0.69%	11.83%	1.23	-23.31%	36.67%	1.48%	24.39%
VVV	7/23/2021 N/A	Bear: \$0.1M (100%)	Higher 6 of 8	6.06%	8.40%	3.15%	24.71%	1.13	-24.85%	95.39%	1.96%	-28.34%

# Earnings Review

Ticker	Stock	EPS Actual	EPS Est.	Revs Actual	Revs Est.	Y/Y Change	Notes
CNS	Cohen & Steers	\$0.94	\$0.86	\$144.27	\$137.32	53.30%	
CSX	CSX	\$0.40	\$0.37	\$2,990.00	\$2,943.96	32.60%	
DFS	Discover Financial	\$5.55	\$3.74	\$3,579.00	\$3,006.50	34.40%	
EFX	Equifax	\$1.74	\$1.71	\$1,234.80	\$1,161.89	25.60%	FY In Line
GL	Globe Life	\$1.85	\$1.82	\$1,271.10	\$1,248.94	7.60%	
GGG	Graco	\$0.62	\$0.61	\$507.16	\$478.01	38.20%	
ICLR	ICON plc	\$2.12	\$2.11	\$871.16	\$857.30	40.50%	FY In Line
KMI	Kinder Morgan	\$0.23	\$0.19	\$3,150.00	\$2,896.78	23.00%	
LSTR	Landstar System	\$2.40	\$2.35	\$1,570.72	\$1,519.25	90.70%	
LVS	Las Vegas Sands	-\$0.25	-\$0.17	\$1,173.00	\$1,387.50	1096.90%	
MC	Moelis	\$1.19	\$0.83	\$360.91	\$274.36	125.70%	
NTGR	NETGEAR	\$0.66	\$0.71	\$308.81	\$314.83	10.30%	FY Below
PLXS	Plexus	\$0.99	\$0.74	\$814.39	\$797.24	-5.00%	FY In Line
RGP	Resources Connection	\$0.80	\$0.23	\$172.32	\$165.68	-3.50%	

REXR	Rexford Industrial	\$0.39	\$0.36	\$104.24	\$103.03	30.70%	FY In Line
RLI	RLI Corp	\$1.09	\$0.78	\$298.08	\$251.61	-0.10%	
SEIC	SEI Investments	\$0.93	\$0.92	\$475.65	\$464.69	18.70%	
SLG	SL Green Realty	\$1.60	\$1.62	\$184.61	\$182.52	-5.80%	
THC	Tenet Healthcare	\$1.59	\$1.07	\$4,954.00	\$4,780.37	35.80%	FY In Line
TXN	Texas Instruments	\$1.99	\$1.83	\$4,580.00	\$4,358.15	41.40%	FY In Line
UFPI	UFP Industries	\$2.78	\$1.81	\$2,700.54	\$2,261.44	117.40%	
VMI	Valmont	\$3.06	\$2.50	\$894.63	\$815.05	29.90%	FY Above
WHR	Whirlpool	\$6.64	\$6.00	\$5,324.00	\$5,025.93	31.70%	FY Above

# **Earnings Before the Open**

Ticker	Stock	EPS Actual	EPS Est.	Revs Actual	Revs Est.	Y/Y Change	Notes
ABB	ABB Ltd	\$0.37	\$0.40	\$7,449.00	\$7,251.78	21.00%	
ABT	Abbott Labs		\$1.02		\$9,671.51		
ALK	Alaska Air	-\$0.30	-\$0.45	\$1,527.00	\$1,517.94	262.70%	
ALLE	Allegion	\$1.32	\$1.30	\$746.90	\$711.94	26.70%	FY Above
AAL	American Airlines	-\$1.69	-\$1.72	\$7,478.00	\$7,475.28	361.00%	
Т	AT&T	\$0.89	\$0.79	\$44,045.00	\$42,389.65	7.60%	FY Above
BIIB	Biogen		\$4.60		\$2,614.08		
вх	Blackstone	\$0.82	\$0.77	\$2,117.70	\$1,916.53	90.30%	
всо	Brinks	\$1.18	\$0.99	\$1,049.00	\$1,081.17	27.00%	FY In Line
GTLS	Chart Industries	\$0.80	\$0.79	\$322.00	\$320.01	11.20%	FY Above
CLF	Cleveland-Cliffs	\$1.33	\$1.51	\$5,045.00	\$4,952.16	358.60%	
CROX	Crocs	\$2.23	\$1.57	\$640.77	\$562.61	93.30%	FY Above
DHI	D.R. Horton	\$3.06	\$2.81	\$7,284.00	\$7,168.06	35.10%	FY Above
DHR	Danaher	\$2.46	\$2.05	\$7,218.00	\$6,714.33	36.30%	
DPZ	Domino's Pizza		\$2.88		\$971.99		
DOW	Dow	\$2.72	\$2.43	\$13,885.00	\$12,769.22	66.20%	
FCX	Freeport		\$0.75		\$5,827.33		
GPC	Genuine Parts		\$1.54		\$4,335.86		
HRI	Herc Holdings	\$1.57	\$1.24	\$490.90	\$456.93	33.40%	
HZO	MarineMax	\$2.59	\$2.05	\$666.33	\$615.99	33.70%	FY Above
ММС	Marsh McLennan	\$1.75	\$1.42	\$5,017.00	\$4,511.14	19.50%	

NEM	Newmont	\$0.83	\$0.76	\$3,065.00	\$3,106.40	29.60%	
NUE	Nucor		\$4.78		\$8,237.44		
POOL	Pool	\$6.18	\$5.48	\$1,787.80	\$1,728.90	39.60%	FY Above
BPOP	Popular		\$2.05		\$621.34		
PDS	Precision Drilling	-\$5.71	-\$4.64	\$201.36	\$202.33	6.10%	
DGX	Quest	\$3.18	\$2.86	\$2,550.00	\$2,378.01	39.60%	FY In Line
RS	Reliance Steel	\$5.06	\$4.89	\$3,418.80	\$3,193.06	69.30%	FY Above
SNA	Snap-On	\$3.76	\$3.24	\$1,081.40	\$976.23	49.30%	
SON	Sonoco Products	\$0.84	\$0.86	\$1,382.75	\$1,302.49	11.00%	FY In Line
LUV	Southwest Air	-\$0.35	-\$0.23	\$4,008.00	\$3,938.54	297.60%	
TPH	TRI Pointe	\$1.00	\$0.82	\$1,009.31	\$991.04	31.60%	
TRN	Trinity Industries	\$0.15	\$0.09	\$371.50	\$449.95	-27.00%	
UNP	Union Pacific		\$2.54		\$5,388.18		
WSO	Watsco		\$3.06		\$1,675.89		

**DFS** – Beat on EPS and Revs – "In the second quarter, our marketing investments, strong value proposition, and accelerating sales trends produced sequential card receivables growth, while credit performance continued to improve. Additionally, we generated significant capital which supported our decision to substantially increase our dividend and share repurchase authorization. Looking ahead, these results improve our confidence in our loan growth expectation for this year, while we see opportunity to increase our marketing and other investments to accelerate growth in future periods," said Roger Hochschild, CEO and President of Discover.

LVS – Missed on EPS and Revs – "We remain enthusiastic about the opportunity to welcome more guests back to our properties as greater volumes of visitors are eventually able to travel to Macao and Singapore. We also remain deeply committed to supporting our team members and to helping those in need in each of our local communities as they recover from the impact of the COVID-19 pandemic. We remain confident in the eventual recovery in travel and tourism spending across our markets. Demand for our offerings from customers who have been able to visit remains robust, but pandemic-related travel restrictions in both Macao and Singapore continue to limit visitation and hinder our current financial performance. Our industry-leading investments in our team members, our communities, and our market-leading Integrated Resort offerings position us exceedingly well to deliver growth as these travel restrictions eventually subside and the recovery comes to fruition. We are fortunate that our financial strength supports our investment and capital expenditure programs in both Macao and Singapore, as well as our pursuit of growth opportunities in new markets," said chairman and CEO Robert Goldstein

**TXN** – Beat on EPS and Revs – Revenue increased 7% sequentially and increased 41% from the same quarter a year ago due to strong demand in industrial, automotive and personal electronics. In our core businesses, Analog revenue grew 6% and Embedded Processing grew 2% sequentially. From a year ago, Analog revenue grew 42% and Embedded Processing grew 43%. Our cash flow from operations of \$7.5 billion for the trailing 12 months again underscored the strength of our business model. Free cash flow for the same period was \$6.5 billion and 39% of revenue. This reflects the quality of our product portfolio, as well as the efficiency of our

manufacturing strategy, including the benefit of 300-millimeter Analog production. We returned \$3.9 billion to owners in the past 12 months through dividends and stock repurchases. Over the same period, our dividend represented 56% of free cash flow, underscoring its sustainability. TI's third quarter outlook is for revenue in the range of \$4.40 billion to \$4.76 billion and earnings per share between \$1.87 and \$2.13. We continue to expect our 2021 annual operating tax rate to be about 14%

WHR – Beat on EPS and Revs - We are significantly raising guidance to reflect the strength of our business driven by sustained consumer demand and the successful implementation of our previously announced cost-based pricing initiatives," said Marc Bitzer, chairman and CEO of Whirlpool Corporation. "Our Q2 results together with our record performance over the past three years impressively demonstrate our ability to perform in a volatile environment"

**DHR** – Beats EPS and Revenues (+36.3%) – Broad-based strength across the portfolio helped us deliver over 30% core revenue growth and outstanding earnings per share growth and cash flow generation. We continued to make significant growth investments during the quarter, strengthening our organic growth trajectory and enhancing our portfolio with the announcement of our pending acquisition of Aldevron.

**DOW** – Beats EPS and Revenues (+66.2%) – Local price increased 53% versus the year-ago period and 16% sequentially, reflecting gains in all operating segments, businesses and regions, driven by tight supply and demand fundamentals across key value chains. Volume increased 9% versus the year-ago period, with gains in all operating segments, led by polyurethane and silicones applications on demand recovery from the impact of the pandemic. Team Dow maintained its focus on execution and cost discipline, resulting in continued margin expansion. With our deliberate approach to capital allocation, we reduced gross debt by more than \$1 billion; advanced our incremental, high-growth investments; returned cash to shareholders through our industry-leading dividend; and resumed our share repurchase program. Packaging & Specialty Plastics segment net sales were \$7.1 billion, up 78% versus the year-ago period. Local price increased 70% due to strong supply and demand fundamentals, with gains in both businesses and across all regions.

DHI – Beats EPS and Revenues (+35%), Raises FY21 – Net sales orders for the third quarter ended June 30, 2021 decreased 17% to 17,952 homes and increased 2% in value to \$6.4 billion compared to 21,519 homes and \$6.3 billion in the same quarter of the prior year. The Company's cancellation rate (cancelled sales orders divided by gross sales orders) for the third quarter of fiscal 2021 was 17% compared to 22% in the prior year quarter. Housing market conditions remain very robust, with homebuyer demand exceeding our current capacity to deliver homes across all of our markets. As our top priority is to consistently fulfill our commitments to our homebuyers, we have slowed our home sales pace to more closely align to our current production levels, while building out the infrastructure needed to support a higher level of home starts. We are also selling homes later in the construction cycle when we can better ensure the certainty of the home close date for our homebuyers. After starting 22,600 homes during the quarter, our homes in inventory at June 30, 2021 increased 44% from a year ago to 47,300 homes, positioning us to finish fiscal 2021 strong and produce double-digit volume growth in fiscal 2022.

**T** - Beats EPS and Revenues (+7.6%), Raises FY21 Above Consensus – For the fourth consecutive quarter, we saw good subscriber growth across wireless, fiber and HBO Max. Mobility delivered strong service revenue, EBITDA and postpaid phone growth. Our fiber business, which leads on customer satisfaction, grew subscribers and penetration. HBO Max had another strong quarter and is ahead of plan to be a leading direct-to-consumer streaming platform, with both subscriber- and ad-supported choices. As a result, we're raising our global HBO Max year-end forecast to 70 million to 73 million subscribers. Also, we're updating full-year guidance for consolidated revenue, wireless service revenue, adjusted EPS and free cash flow.

**BX** – Beats EPS and Revenues (+90%) – Fee Related Earnings ("FRE") of \$704 million (\$0.58/share) in the quarter, up 30% year over-year. Total Assets Under Management ("AUM") of \$684.0 billion, up 21% year-over-year. Inflows of \$37.3 billion in the quarter and \$116.3 billion over the LTM.

CROX – Beats EPS and Revenues (+93%), Raises Outlook – We continue to see strong consumer demand for the Crocs brand globally. On the back of record second quarter results and continued momentum, we are raising our full year 2021 guidance. Digital sales grew 25.4% to represent 36.4% of revenue versus 56.1% and 32.6% of revenue in 2020 and 2019, respectively.

**POOL** – Beats EPS and Revenues (+39.6%), Raises Outlook – Demand remains high, and paired with our team's outstanding execution, business thrived. Through our supply chain management discipline and our capacity creation initiatives, we yielded exceptional improvement in both gross margin and operating margin during the quarter. Households continued to invest in outdoor living spaces, contributing to the robust demand for our products. We observed sales gains across nearly all product categories and geographies reflecting strong growth in maintenance, replacement, refurbishment and construction activity among our customers.

**DPZ** – Beats EPS and Revenues, Same Store Sales Growth US 3.5%, Int'l 13.9% - I am very pleased with our strong global retail sales and store growth momentum during the second quarter, which demonstrated the power of our investments in innovation, our focus on food quality and superior service, and our dynamic franchisees who are dedicated to serving their local neighborhoods. Given our current operating environment, we are watching our two-year sales trends anchored to pre-Covid fiscal 2019 results. I am pleased that in the second quarter our cumulative two-year same stores sales were up 19.6% domestically and 15.2% internationally, signifying meaningful and sustained growth.

WSO – Beats EPS and Revenues (+36.5%) – The Company's industry-leading, customer-focused technologies have helped facilitate this record performance as contractors grow and expand their capacity to meet the needs of unprecedented demand for HVAC/R products. Notably, adoption of Watsco's mobile apps, e-commerce platform, and other customer-facing platforms has grown meaningfully, enabling more customers to engage with us digitally. In addition, curbside/dockside technology, which allows for rapid and contactless order fulfillment, has broadened and continues to benefit our customers in terms of faster service. Taken as a whole, Watsco's technology offering is unique to the industry, has solidified existing customer relationships and created new customer acquisition opportunities to generate long-term growth and market share gains. atsco delivered a blowout quarter with solid earnings growth and margin expansion from a combination of strong sales across all markets, a richer sales mix of high-efficiency systems, better selling margins, operating efficiencies and contributions from recently completed acquisitions. Our results also reflect continued investments in products, technology and people to drive sales and innovation throughout our business. Our teams remain focused on providing an exceptional customer experience as evidenced by the continued growth in customer adoption of our industry-leading technologies. The Company believes that the products it sells, most notably new HVAC equipment to replace older residential systems that inherently operate at lower efficiencies, can play a key role in advancing CO2 reduction. Watsco can therefore be an important contributor to address climate change.

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**Not Investment Advice or Recommendation** 

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