



S&P EPS	Decline	Multiple	S&P Value	Probability	Net
130	20%	13	1690	45%	760.5
135	17%	15	2025	35%	708.75
140	14%	16	2240	20%	448

High quality stocks have tended to outperform in higher volatility environments, those being companies with more stable earnings, and the best place to utilize the strategies to be outlined below. From a sector approach, defensive areas like Healthcare, Consumer Staples and Utilities are a focus.

The technical and fundamental outlooks continue to suggest waiting for a further correction to become more aggressive if seeking fundamental values. I also would note that the current volatility environment has been exacerbated by a record lack of liquidity in the options market due to uncertainty and until that is corrected it makes it difficult on both the entry and exit side of trades to get desirable fills resulting in slippage that weighs on overall returns, so it is best to be patience and wait for a more optimal trading environment.

With that said, a few option strategies to consider during periods of heightened volatility include:

### **Put Sales or Bullish Risk Reversals**

Although naked put sales are seen as dangerous, and rightfully so, if using cash-secured put sales, meaning having capital to be put the shares, it allows you to not only define the exact point at which you are willing to buy shares of a company you are eyeing, but also benefit from the elevated premiums. The current environment has resulted in very steep Implied Volatility skews across individual stocks, so the tails are showing very heightened premiums. Considering the historical volatile environment sticking around it makes sense to look at expirations 6-12 months out that will also benefit as volatility eventually comes back in.

As a basic example, **Apple (AAPL)** is trading at \$278 and September \$200 puts are pricing \$12 meaning a sale of these puts results in a \$188 cost-basis on Apple shares which is 32% lower than the current price and puts shares at 16X FY20 earnings even if there is a 15% reduction to the current consensus EPS. It also puts shares just below a 50% retracement of the 2013/2020 range in shares. Rather than buying shares at current levels you can define a level that is way below the current while taking in a hefty premium and having a large cushion if conditions were to worsen.

Now, a more leveraged bullish position would combine the put sale with an upside call buy, and desirable to still be done at a net credit, while allowing the investor to participate in any upside move in shares beyond the credit received. The strategy can also be converted into "covered" risk reversals utilizing vertical spreads. An example would be also owning Apple September \$325/\$350 call spreads at a \$5 debit, resulting in a total credit on the spread of \$7, and gives potential to turn a net credit into a larger gain if shares were to rally back to recent highs.

### **Bull Put Spreads**

This strategy is a less risky than the aforementioned as it defines exactly the potential risk. The current steep skew structure of a number of names makes the net credit on these spreads less ideal and would want to focus on names with flatter skews.

An example would be **Alibaba (BABA)** which has held up well with China being able to quickly recover from a temporary economic shock. The volume profile and trend support show \$165 as a key level for shares to defend. The June \$165/\$160 Bull Put Spread can be opened for a credit of \$1.20, the risk being \$3.80, but still attractive when looking at probabilities of expiring. The strategy gives around a 20% buffer in shares before turning into a loss.

These bull put spread strategies can also be combined with bear call spreads to enter into Iron Condors on an expectation that markets will remain choppy where upside will also be limited until uncertainty clears, and history shows it will be a while before markets can regain a solid footing. Iron Condors can be legged into selling the call spread side into sharp bear market rallies, and selling the put spread side into panic moves.

### **Bear Put Spreads**

For names that rebound into resistance and remain firmly in downtrends and see plenty of earnings risk, spreads are a valuable approach with this steep skew environment resulting in better reward/risk on the strategy and helps mitigate the high cost of put options.

An example is **Disney (DIS)** which has a 30 day IV Skew of +20% comparing to a +1.5 52-week average. DIS will face a number of headwinds with Cable, Theme Parks and Film all directly exposed to the COVID-19 impact, and on historical valuations and potential EPS declines plausible for shares to return to \$70. The Disney May \$95 puts cost \$10 requiring shares to be 20.7% lower in two months to just break-even, while the May \$100/\$90 put spread at \$3.20 requires just a 5.65% lower to hit break-even. It is clear to see that spreads are optimal in the current environment.

A more advanced trader could look at structuring ratio put spreads, if willing to be long shares at a certain price, or butterfly spreads to further take advantage of the current volatility structures.

### **Conclusion**

Between the high volatility and low liquidity while technical and fundamental analysis point to plenty of room for further downside, it is a market that is not ideal for straight call buys or put buys, nor does it feel safe to sell or buy volatility in strangle or straddle trades. It is important to understand volatility skew and the volatility surface/structure for this environment and creating optimal risk/reward strategies via spreads. It is also important to focus more on liquid large caps and quality fundamentals. Hopefully the above examples better prepare you for the months ahead in the market.