







# Wayfair Challenging Comps, Rising Costs Headwinds to Weigh

### **TRADE SNAPSHOT**

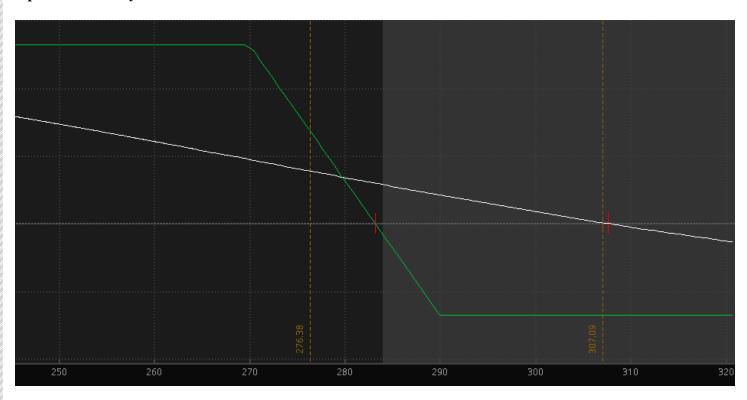
TICKER	W
SECURITY	Wayfair
SECTOR	Consumer - ECommerce
CURRENT PRICE	\$307
LONG/SHORT	Short
TARGET	\$270
STOP	\$330
TIMEFRAME	6 Weeks

Trading Strategy: Long the W August \$290/\$270 Put Spreads at \$7 or Better

Net Debit/Credit: Debit \$7

**Profitability Zone:** W Shares Below \$283 on August OpEx

**Options Volatility / Trade Simulator View:** 





**Technical Analysis:** W is one of the more tightly squeezed stocks in the market but for months it has lagged ecommerce peers and growth peers unable to break out, so I think there is a good chance it breaks lower. The 200-day moving average is at \$291.50 and a break of that should push shares back to May lows and maybe lower.



**Fundamental Analysis:** W is a leading ecommerce play for home-goods and is in a strong housing and consumer spending market with money shifting to ecommerce which has made it a long-time favorite but with decelerating growth coming it should lead to multiple contraction. W trades 46.5X Earnings and 2.15X Sales and after revenue growth of 55% in 2020 sees just 12% growth in 2021 facing tough comps and EBITDA seen down 6.7% Y/Y. W has a long-term guidance of 8-10% EBITDA margins which makes it tough to justify valuation as it turns more into an earnings story than revenue growth. W has been spending a lot on investments and is likely to face headwinds from rising freight costs and supply chain bottlenecks. Analysts have an average target of \$350 with short interest at 19% of the float rising since February. CSFB raised its target to \$392 in May after management indicated minimal impact from shipping cost inflation last quarter.

## **Options Activity:**

										Current	Current
Date \Xi	Description Y	Volum∈ <del>=</del>	Open.in =	Price 🔻	Delta ∓	Impl Vo ∓	Prob.ITN	Premium Paid 🖶	Symbol =	Price =	OI =
7/2/2021	W 100 (Weeklys) 30 JUL 21 302.5 CALL	527	8	\$14.05	0.509	43.90%	45.95%	\$740,435	.W210730C302.5	\$14.70	523
7/2/2021	W 100 (Weeklys) 30 JUL 21 297.5 CALL	517	2	\$16.72	0.562	44.55%	51.23%	\$864,424	.W210730C297.5	\$17.40	516
7/2/2021	W 100 (Weeklys) 23 JUL 21 302.5 CALL	200	10	\$11.83	0.5	40.39%	46.04%	\$236,600	.W210723C302.5	\$12.90	184
7/2/2021	W 100 (Weeklys) 23 JUL 21 297.5 CALL	184	0	\$14.30	0.566	41.36%	52.59%	\$263,120	.W210723C297.5	\$15.85	172
6/29/2021	W 100 16 JUL 21 290 PUT	1,728	908	\$6.00	-0.266	45.94%	30.03%	\$1,036,800	.W210716P290	\$3.50	2600
6/29/2021	W 100 16 JUL 21 250 PUT	1,767	144	\$0.76	-0.031	51.72%	4.04%	\$134,292	.W210716P250	\$0.35	1851
6/29/2021	W 100 (Weeklys) 30 JUL 21 280 PUT	446	46	\$7.12	-0.232	47.94%	27.78%	\$317,552	.W210730P280	\$5.14	259
6/25/2021	W 100 20 JAN 23 410 PUT	156	103	\$136.50	-0.531	47.44%	75.98%	\$2,129,400	.W230120P410	\$141.00	194
6/24/2021	W 100 20 AUG 21 340 PUT	469	86	\$39.30	-0.576	52.75%	65.74%	\$1,843,170	.W210820P340	\$46.60	524
6/22/2021	W 100 21 JAN 22 440 CALL	345	26	\$10.40	0.2	46.02%	11.42%	\$382,950	.W220121C440	\$12.30	367
6/21/2021	W 100 17 DEC 21 300 CALL	168	23	\$46.40	0.59	51.87%	44.23%	\$789,600	.W211217C300	\$52.50	188
6/21/2021	W 100 17 DEC 21 250 PUT	407	40	\$19.50	-0.24	55.25%	37.95%	\$895,400	.W211217P250	\$19.50	449
6/16/2021	W 100 19 NOV 21 260 PUT	284	30	\$23.25	-0.27	56.29%	40.96%	\$673,080	.W211119P260	\$20.70	309
5/26/2021	W 100 20 AUG 21 350 CALL	368	191	\$24.00	0.44	54.20%	33.48%	\$894,240	.W210820C350	\$9.22	1419
5/25/2021	W 100 16 JUL 21 310 CALL	447	241	\$23.80	0.55	49.47%	47.65%	\$1,113,030	.W210716C310	\$6.80	946
5/25/2021	W 100 16 JUL 21 290 PUT	707	285	\$14.90	-0.32	51.37%	39.09%	\$1,018,080	.W210716P290	\$3.50	2600
5/24/2021	W 100 20 JAN 23 240 PUT	3,002	257	\$41.50	-0.23	52.53%	47.48%	\$12,608,400	.W230120P240	\$38.30	3153
5/24/2021	W 100 20 JAN 23 180 PUT	3,002	232	\$19.70	-0.13	54.65%	32.90%	\$6,034,020	.W230120P180	\$17.70	3239
5/24/2021	W 100 20 AUG 21 320 CALL	626	108	\$33.50	0.53	57.27%	41.99%	\$2,084,580	.W210820C320	\$18.00	562
5/24/2021	W 100 20 AUG 21 290 PUT	631	194	\$24.10	-0.33	58.74%	44.28%	\$1,520,710	.W210820P290	\$18.00	730
5/17/2021	W 100 20 AUG 21 330 PUT	1,302	78	\$52.23	-0.55	58.44%	66.57%	\$6,991,740	.W210820P330	\$42.20	1502
5/17/2021	W 100 20 AUG 21 330 CALL	1,300	47	\$24.40	0.45	57.76%	33.38%	\$3,484,000	.W210820C330	\$14.52	1607
5/14/2021	W 100 20 JAN 23 320 CALL	427	328	\$70.80	0.593	51.04%	33.41%	\$3,023,160	.W230120C320	\$75.00	585
5/6/2021	W 100 20 AUG 21 300 CALL	1,187	153	\$28.05	0.505	53.81%	39.01%	\$3,329,535	.W210820C300	\$26.80	1321

**Potential Catalysts:** Earnings 8-5-21

### Disclaimer:

#### Not Investment Advice or Recommendation

Any descriptions "to buy", "to sell", "long", "short" or any other trade related terminology should not be seen as a recommendation. The Author may or may not take positions in any of the names mentioned, and is not obligated to disclose positions, nor position sizes.

Content is for informational and educational purposes only, and is not to be construed as specific investment advice or recommendations. You alone will need to evaluate the merits and risks associated with the use of this content. Decisions based on information provided are your sole responsibility, and before making any decision on the basis of this information, you should consider (with or without the assistance of a financial and/or securities adviser) whether the information is appropriate in light of your particular investment needs, objectives and financial circumstances. Investors should seek qualified professional financial advice regarding the suitability of investing in any securities or following any investment strategies.

No reference to any specific security constitutes a recommendation to buy, sell or hold that security or any other security. Nothing constitutes investment advice or offers any opinion with respect to the suitability of any security, and the views expressed on this website should not be taken as advice to buy, sell or hold any security. In preparing the information contained in this website, OptionsHawk has not taken into account the investment needs, objectives and financial circumstances of any particular investor. This information does not consider the specific investment objectives, financial situation and particular needs of any specific recipient of this information and investments discussed may not be suitable for all investors

For example, and, as always, be aware that market timing and conditions may materially affect trades of this nature: The above is an example of a trade idea, but you must be aware of the risks of trading. As we have disclosed, we are not licensed, and we are not giving specific securities advice for your portfolio. We are merely providing examples and education of strategies. We always advise people to get professional advice, and we are not recommending any particular trade or security, or soliciting any trade or security.